

cat

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Published by R. R. Bowker Co. at 62 West 45th Street, New York
R. R. Bowker, President and Treasurer; J. A. Holden, Secretary
Entered as second-class matter June 18, 1879, at the post office at New York, N. Y., under the Act of
March 3, 1879. Subscription price, Zones 1-5, \$6.00; Zones 6-8, \$6.50; Foreign, \$7.00.
English Agent: D. H. Bond, 407 Bank Chambers, Chancery Lane, W. C., London.

VOL. C.

NEW YORK, DECEMBER 31, 1921

No. 27

A Book of Surpassing Timeliness

What's wanted? A popular and live presentation of the condition of Europe today, with some indication of whither she is tending. There is an unlimited field for such a book and here it is,—timely, popular, full of information.

EUROPE— WHITHER BOUND?

By **STEPHEN GRAHAM**

Author of "A Vagabond in the Caucasus," "The Way of Martha and the Way of Mary," etc.

The author is preeminently the man to feel the pulse of Europe, and record the facts. Shrewd minded, with the keenest eyes, he has made a tour of all the capitals of Europe, talking to those in power, talking to the man in the street. His book offers an exact and wonderfully readable picture of what everyone wants to know, "Europe, Whither Bound?" \$2.00 net



D. APPLETON AND COMPANY
35 WEST 32nd ST. NEW YORK

O. P. L.

JAN 6 - 1922

Dr. Frank Crane

In the *New York Globe* says:

"IT is pleasant to meet some one whose convictions and tastes run in harmony with your own.

"It is quite as pleasant to find a book which states in cold type the same ideas that you have been believing and expressing all along. Such a book is one in a hundred.

"Such a book for me is

BASIL KING'S The Conquest of Fear

"In the first place it is a book about spiritual things and yet characterized by perfectly clear common sense, which is extremely unusual.

"Every human being is engaged every day of his life in thinking of these things one way or another, yet books of practical value on this subject are as scarce as hens' teeth.

"Most 'spiritual' books are useful only to members of a small cult and are practically useless for general reading and for ordinary people, because they are tied up to some sect and are full of worn-out phrases, from which the juice of practicality has long since been dried out.

"King's book is fresh and sane. It will be helpful to anyone who reads it with an open mind, no matter what his religion or irreligion may be.

"It has no propaganda except what is intimated by its title. How to get rid of fear.

"On this King makes one point of enormous value; for he tells us why fear exists.

"Fear is the Life-Principle.

"It is given to mortals to stimulate them to power.

"This idea, and others which it brings with it, Mr. King works out very practically. I wish I had space to mention the very good and sensible points he makes.

"Whoever will read this book carefully and be guided by it, can hardly fail to get a vastly more practical and intelligent notion of life itself of the Diety that controls it, and of how to use that Diety."

Booksellers know

Dr. Frank Crane's editorials are syndicated to many newspapers throughout the country. Certainly, in view of this universal appeal, the praise he gives this book is good advertising that will result in good business. If you are a bookseller at heart, you will realize this—and help yourself.

Price, net, \$2.00

Doubleday, Page & Co.  Garden City, New York

New Year Announcement!

DODD, MEAD & COMPANY

have the honor to announce

that on January 1st

they take over the entire American rights and interest
in the publication list of

JOHN LANE COMPANY

including all stocks now in this country, all American copy-
rights and a working alliance with the house of John Lane,
Ltd., London.

*This is the most important purchase in the publishing field
in many years and includes such active literary property
as the books of:*

W. J. LOCKE
ANATOLE FRANCE
THEODORE DREISER
G. K. CHESTERTON
WALTER CRANE
KENNETH GRAHAME
MURIEL HINE
ARTHUR J. REES

STEPHEN LEACOCK
LAURENCE HOPE
RUPERT BROOKE
FRANCIS THOMPSON
MAX BEERBOHM
ERNEST DOWSON
J. A. FERGUSON
LAURENCE HOUSMAN

AND MANY OTHERS

All orders for Lane stock, after January 1st, should be sent to

DODD, MEAD & COMPANY

443-449 FOURTH AVE., NEW YORK

Have You *Enough* Stock?



TO THE LAST MAN

by Zane Grey

Author of "The Mysterious Rider,"

"The Man of the Forest," etc.

Publication Date, January 5th, 1922

ONCE again the famous author brings his big American public the thing it likes and demands in fiction—a story that is a clean, authentic picture of the great West and is peopled with strong characters.

To The Last Man is a story you won't have to "sell"; people will simply buy it. It is the stirring tale of a man and a girl who—madly in love—found themselves in the thick of a relentless feud—a feud fought desperately, doggedly, *to the last man*. This vivid drama of the West will bring to your customers the kind of satisfaction

which makes them "sell" the book to their friends.

Millions of Zane Grey's books have been sold. Some of the most popular and most widely circulated moving pictures of to-day are adaptations of Zane Grey's novels. So there are more "fans" than ever waiting for the "new Zane Grey."

Don't wait another day to place a generous order on *To The Last Man*. Have enough stock in your store on publication date. A new Zane Grey in January makes an otherwise dull season *profitable*. Order now. Illustrated, \$2.00

Harper & Brothers *Established 1817* **New York**

A telegram
from Matthews
Book Store,
Omaha

WESTERN UNION TELEGRAM

RECEIVED AT
SI 1450 B'way
E112NY XTH 15
PHONE BRYANT 4423
10392

BE OMAHA REFR 1140A DEC 23 1921

COSMOPOLITAN BOOK CORPN
MAIL 50 COPIES GO GETTER YOU HAVE A GREATER BOOK THAT MESSAGE TO
GARCIA
MRS MATTHEWS
103P

NEW YORK NY

GEORGE W. E. ATKINS, FIRST VICE-PRESIDENT

CLASS OF SERVICE SYMBOL

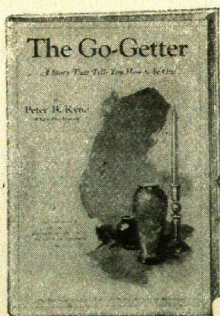
Telegram	SYMBOL
Day Letter	
Night Letter	
Day Letter	
Night Letter	
Day Letter	
Night Letter	
Day Letter	
Night Letter	
Day Letter	
Night Letter	

1197

*This is the
sort of message
we have been receiving
from all parts of the country
about Peter B. Kyne's "Go-Getter."*

Let the most prominent business man in your community read a copy of "The Go-Getter." What he says about the book will make a wonderful window display for you.

When we published this inspirational business story as an addition to our regular list three months ago, we knew it would do well, but we had no idea what a sensational success it was destined to score. It is proving a record-breaker, and it is gathering increased momentum every month.



Its editions have been absorbed almost before they came from the press. To date it has sold 40,000 and business men everywhere are talking about it as they have talked of no book since the immortal "Message to Garcia."

Price, 75c.

The first of the year, when everybody is resolved to become a "go-getter," is the time to display this fast-moving title.

Cosmopolitan Book Corporation

119 WEST FORTIETH STREET, NEW YORK.

YOU CAN'T GO WRONG ON A COSMOPOLITAN BOOK

A Famous Doctor Prescribes it

HEARING that a famous nerve specialist and professor of neuro-psychiatry in a well-known medicine college was, in the regular course of his practice, writing prescriptions addressed to a local bookstore each calling for "1 copy Outwitting Our Nerves," we wrote to ask if we might use that fact in advertising the book. Following is part of his letter in reply:

"I should hardly dare to tell you how many copies of this book I have sold. I think it would be well over one hundred by this time. It is one of the most delightfully satisfactory books that has reached me in a long time, and has been of inestimable value and assistance to me in the treatment of the type of cases with which it deals. The authors (and I have really looked into their personal histories) should feel well repaid for their efforts if they could only know of the real benefit and help which they have been, not only to laymen but to their professional associates. . . . Please express to the authors, if you have an opportunity, my keen appreciation of their splendid work."

(And we have heard of a good many more of the medical profession who are enthusiastically pushing the book.)

A Famous Literary Editor Recommends it

He says, in *The New York Herald*: "We don't know why we like 'Outwitting Our Nerves.' We oughtn't to. It exposes us as a faker. It laughs at all of our pet symptoms. It ridicules our insomnia. It refuses to take our favorite aches and pains seriously. We don't like this. A year or so ago we read a book (we've forgotten the title) which sought to prove that most of the great geniuses of the past have been sickly guys and we found consolation in the thought that the pains that regularly shoot through us might be an indication that we are a genius. 'Outwitting Our Nerves' contends that we are a bluffer, that as soon as we stop coddling ourself like a king we'll be all right again—and we are afraid the book is right."

"It is disturbing to think that we no longer have cause to think we are a genius. But we find comfort in the thought that it is better to be a healthy boob than a sick genius."

"'Outwitting Our Nerves,' is that rare thing, a sound scientific work chattily written."

"Outwitting Our Nerves," by Jackson and Salisbury, is now in its sixth printing. It has been on the best-selling non-fiction list for months. It will keep on. There is no risk and a great deal of convenience in stocking it liberally.— The Century Co., 353 Fourth Ave., New York City.

ALFRED A. KNOPF



220 W. 42 St., New York

WE ARE WORKING NIGHTS
SHIPPING THE BEST ORDERS
WE HAVE EVER HAD FOR A
HERGESHEIMER NOVEL

CYTHEREA

will be published January 3d

HAVE WE YOUR ORDER?

CYTHEREA (pronounced sith"i-rē'a)

is Mr. Hergesheimer's first novel in over two years and the first since *The Three Black Pennys* that has not been serialized. The manuscript came from the author direct to our printer.

Cytherea, a novel of modern American marriage, is far and away the most popular book the author of *Java Head* has written. I confidently predict that it will sell twice as many copies as any previous book by Hergesheimer.

Cloth binding, gold lettering uniform with
his other books, 380 pages. \$2.50 net.

And this is a good time to check stock on the other Hergesheimer titles. They are: *The Lay Anthony*, *Mountain Blood*, *The Three Black Pennys*, *Gold and Iron*, *Java Head*, *The Happy End*, *Linda Condon*, and *San Cristobal de la Habana*.

We will supply also on request and without charge copies of Llewellyn Jones' book *Joseph Hergesheimer* with all orders.

An Edition de luxe of 250 copies printed on
Strathmore paper and especially bound,
numbered and autographed by the author
is for sale at \$10.00 list per copy.

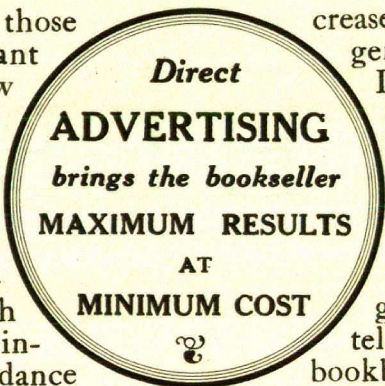
Alfred A. Knopf

A Bookselling Program

FOR 1922

You can increase the sales of books in your store with little effort and a minimum of expense.

Your customers and those who ought to be want to know about the new and best in books, they want to know interesting details about the people who write and make books. You can supply these people with accurate and helpful information and guidance with little effort and slight expense. That it will pay seems obvious. Real book service does pay. For 1922 then—prepare to place in the hands of people interested such well edited lists as will give information and guidance toward in-



creased and more intelligent buying.

In the office of the *Publishers' Weekly*, all the vast amount of data about books is gathered and sifted and put into such shape as to help you give accurate and intelligent guidance to bookbuyers in your locality. This selected material is offered you in quantity lots at less than manufacturing cost. The publications listed below have been tested and found effective by progressive dealers in every section. They "paid" them. They will pay you.

SAMPLES ON REQUEST

The BOOK REVIEW

The "most distinctive medium obtainable" for bookstore advertising. A 32 page magazine-booklist containing signed reviews of the leading books of the moment. Contains also a classified, descriptive and selected list of the latest books, interesting "book chat" and author notes. Mails for one cent.

Customers Want Good Reviews

BOOKS OF THE MONTH

The envelope enclosure booklist that is helping selling in the stores of 375 dealers. The most economical sales producer in the book trade. It fits any envelope, can be mailed with letter, bill or statement without extra postage cost or separately at one cent. A complete concise guide to the most attractive books of all publishers.

Render Book Service — It Pays

R. R. BOWKER CO., 60-62 W. 45th St., NEW YORK

To the Booksellers of the United States:

WE take this opportunity of expressing our sincere gratitude and thanks for the courtesies extended to this house during the year just passed. More firmly than ever are we wedded to the belief that the interests of the bookseller and the book publisher are identical, and that it is only by close cooperation that these interests can be fully conserved.

Despite seemingly adverse conditions, we take pardonable pride in announcing that the year 1921 was one of the best in the history of this business.

We attribute this to the friendly attitude of the retail bookseller, to a ripened experience and judgment in the selection of authors and books accepted for publication, and to the high efficiency of our organization in general.

In this connection, we feel justified in calling particular attention to our shipping department. Keeping in stock in New York at all times a complete line of our books, this department was enabled to make all deliveries directly upon receipt of orders, even in the busiest season of the year.

We can assure our good friends in the trade that the year 1922 will see no diminution in our efforts to provide a highly satisfactory service to our customers.

We wish you a prosperous and profitable new year.

New York

G. P. Putnam's Sons

London

The Big Novel of Last Fall and This Spring

IF WINTER COMES

By

A. S. M. HUTCHINSON

Last August we predicted a sale of 100,000 copies by Christmas, and we sold 210,000. Now we dare predict a further sale of 100,000 copies before summer, and we really think it will be—well, perhaps enough to make the total sale larger than that of any novel published in the United States during the present century.

IF WINTER COMES will be heavily advertised during the next six months, and there seems to be no end to the free publicity which it is being given. Here is the latest:

"I have no doubt that the year 1921 will be known to the next generation as the year when Mark Sabre was born. . . .

"Mark Sabre is going to be as real to me as long as I live as any man I have known in the flesh.

"For there are two sorts of inhabitants in this world; (1) Book People; (2) Flesh People.

"The second kind is a more or less developed animal; the first is a pure spiritual creation.

"For instance, these people just as really inhabit the earth as President Harding or Jack Dempsey; these people—Pantagruel, Don Quixote, Wilhelm Meister, Jean Valjean, Micawber, Little Lord Fauntleroy, Becky Sharp, and Uriah Heep.

"These are the true immortals that walk among us. And I have a strong suspicion that Mark Sabre belongs to the company. . . .

"My hat is off to writer Hutchinson!"

DR. FRANK CRANE in the New York Globe

Now in its Two Hundred and Fifty-Second Thousand

Boston LITTLE, BROWN & COMPANY Publishers

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

December 31, 1921

"I hold every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto."—BACON.

A Half Century Retrospect

WITH this issue the PUBLISHERS' WEEKLY closes its fiftieth year. It was one of the pioneers in trade journalism and at its beginning only a few periodicals were devoted to the interest of specific industries. Of trade journals the number is now legion and each of hundreds of callings has its rival journalistic representatives.

There are at least fourteen hundred industrial journals in this country and Canada, exclusive of the agricultural press, and the number of persons engaged in their editorial, business and typographic service counts well toward, if not beyond, a hundred thousand. Such journals have the triple function of information, of interpretation and of leadership in their respective trades, and as the federal authorities recognized during the war, they are indeed "essential industries" which do their large share toward broadening and developing the industries which they serve.

It was to the professional devotion and foresight of Frederick Leypoldt that the PUBLISHERS' WEEKLY owes its beginning at a time when the field of industrial journalism was almost uncultivated. He took up the work of a preceding journal, founded in 1852, which had failed to develop into full usefulness and the new periodical expanded as the industrial press developed. He nailed to the masthead the banner of Bacon's wise saying that "I hold every man a debtor to his profession"—and for himself, he paid that debt with abundant interest. This same thought was the inspiration of the faithful, loyal and devoted lieutenant, Adolph Growell, whose articles on "The Profession of Bookselling" became a textbook for the calling which he helped to dignify into a profession. It is indeed to be hoped that those who have to do with the PUBLISHERS' WEEKLY in the future will never forget the indebtedness of the past to these two devoted leaders.

In this half century the book-trade has made creditable advance toward its larger and higher usefulness, alike in the individual work of the several publishing houses and in trade organization. After two associations had come and gone, the National Association of Book Publishers, it may be hoped, has come to stay, and no trade organization has started under better auspices nor with a larger sense of the need of trade co-operation. This is complemented by the National Publishers' Association, which includes the general periodical interest and the Associated Business Papers, Inc., in that specific field. In such matters as in dealing with the government, e. g., as to postal rates, these organizations are equipped to represent their several clienteles—a function whose need the federal government emphasized after it had directly caused the disbandment of the American Publishers' Association of pre-war days. No trade or profession is complete without these two essential elements of service, a representative press and a representative association.

That the book-trade has not yet reached or come within measurable distance of its maximum proportions cannot be too strongly emphasized. The book-trades of other countries, in their influence and sales, are proportionately in advance of our own, altho the possible field in this country is beyond comparison with that of other countries. In this half century the PUBLISHERS' WEEKLY has done its best to emphasize this striking fact and to point the way to the development which is partly but not yet wholly achieved. As it reviews the past and the progress within the half century of its existence, it looks forward with greater hopefulness to the achievements of the future.

Paper Makers Ask Cut

REPRESENTATIVES of eleven large paper mills employing more than 12,000 workers have applied for arbitration on January 4th for a discussion of wage reduction in the paper mills averaging 25%. The arbitration board is being presided over by Judge Frank Irvine of Ithaca. Manufacturers in their presentation stated that paper prices could not be lowered unless the wage element in the cost was reduced. In claiming, however, that 30c an hour is an adequate wage in this field, it would seem that the Union could present a strong contention for a maintenance of the present 40c per hour scale. This on an 8-hour

day is \$3.20 a day. It would not seem that this was an amount that could be safely reduced with the welfare of the laborers kept in mind. The paper companies argued that the paper industry was operating only 75% of normal and if wages were cut that a 100% operation could be expected, so that the total payments would be equal to the present. It does not necessarily follow that this would be the case, as large users of paper could not and would not increase their consumption immediately. The manufacturers contend that 75% of the men in this industry are unskilled. The unions contend that not more than 15% are unskilled. If the truth of the matter comes somewhere between these points it would still seem that the men were getting no more than a fair wage at the \$3.20 scale.

Notice

Copies of the title page and index to Volume C, completed with this issue of the PUBLISHERS' WEEKLY, will be mailed free of charge to subscribers on application.

THE PUBLISHERS' WEEKLY.

More Books in the Libraries

ONE of the chief subjects for discussion in all library circles during the past two years has been the problem of obtaining adequate public support to cover the increased needs of library work, and in many directions there have been well conceived efforts to put the needs and necessities of the library dramatically before the different communities. In Indiana this next April, there will be a Library Week, planned by the Association of Trustees in making a state wide effort to get better library support.

Publishers might be said to have merely a commercial interest in library success, but it is far more than that, as the publishers and book-trade better than most of the public can understand book figures and know how unfortunate the curtailment is for the general progress of book use.

The New York Times recently carried an interview with Director Anderson of the New York Public Library and Franklin F. Hopper, Chief of Circulation, pointing out how badly

hit the library system of the metropolis has been by the budget curtailment in the book funds. Mr. Hopper's expression was that the city's retrenchment "had broken the back of the Library's book possessions, yet the public demand for books is constantly growing. In 1920, the collections began to dwindle, the year closing with more than 20,000 less books than at the beginning. In stinting its supply of books, the city is defaulting on payment of a vital civic insurance." Apart from the collections of the central building, which are provided from endowment, the large branch system receives for books and periodicals only \$60,000 as compared with \$127,500 in 1920. As this \$60,000 includes both books and periodicals, the amount available is still further reduced. A city that probably purchases \$4,000,000 or \$5,000,000 worth of books in a year largely for use in the schools is certainly going beyond the needs of correct economy in cutting the book purchases for its library below \$50,000 and allowing as the only supplement to this the money received from fines, about \$70,000.

As the situation here is typical of that which is being discussed thruout the country, all groups who believe in the growth of the library are interested to see that next year progress is made toward fuller library support.

Spring Business Conditions

IN addressing a gathering of business men in Washington recently, Governor W. P. G. Harding, Chairman of the Federal Reserve Board, predicted a real business boom in the spring. Governor Harding claimed that the Federal Reserve system had done much to stabilize conditions and that things thruout the country were very much better than they were a year ago.

The country, he said, had passed thru the crucial stages, and, while the reaction toward better conditions is by no means uniform, it is well marked. "I look forward," he said, "to advance in economic lines. The trade will pick up. We will reach a steady level probably in the spring. The present generation of business men has gathered a great stock of experience, which, of course, is not negotiable but because of this experience when we do hit our stride, we are going to have a period of unprecedented prosperity, a more sound, more sane and more substantial prosperity than we have ever had before."

Dodd Mead Takes Over Lane Business

The American Interests of English House Transferred

ON January 1st, Dodd, Mead & Company are taking over the entire American market for the famous imprint of John Lane, Ltd. This is to include not only all stock on hand and existing copyrights but a working relation with the English house, so that on all future publications they will have first consideration. Mr. Lane has been in this country for some months, having some new arrangement in mind for his American interests, and the conclusion of this contract with Dodd, Mead & Company marks the biggest move of an important publishing list that the book-trade has seen in many years. J. Jefferson Jones, who has conducted the American branch for John Lane for many years and made many contracts with American authors, is to be with Dodd, Mead & Company.

The connection with Dodd, Mead & Company has seemed to Mr. Lane to be very appropriate and advantageous, as the Lane list fits in very appropriately with the class of publishing that Dodd, Mead & Company have always stood for. A house that has handled so successfully Maeterlinck and Marshall will find itself at home in putting on the American market Anatole France or W. J. Locke.

Lane publications have always had an individuality and high standard that have made the imprint of first importance in both countries. The Lane successes have been many, while all thru the list there are titles that have their strong adherents even tho the books have not risen to wide sale. Probably the rights to the W. J. Locke copyrights and new books would be considered the most important part of the transaction. The permanency of Locke's popularity in America has been continually attested and it is one of the observed facts in sales totals that, of all the English novelists, Locke's outlet in this country varies less than any other. Some titles such as "The Rough Road," "The Beloved Vagabond" have risen to unusual quantities, but generally speaking a Locke novel means a first edition of 50,000 with subsequent reprints of from 5,000 to 25,000. Unusual interest, too, attaches to the edition of Anatole France and especially is this true now that the Nobel prize has just been most appropriately awarded to M. France. This is the only complete edition, a nobly planned and finely executed piece of publishing, and the market seems to be waiting for a popularization of his works. Dodd, Mead's experience with Maeterlinck should give them the right experience in handling this.

In the field of modern poetry, the Lane imprint has as important a list as any publishing imprint of either England or America. One has but to think over the list to see the remarkable character of what Mr. Lane has done. Francis Thompson, Ernest Dowson, Rupert Brooke, Arthur Symonds, William Wat-

son, Stephen Phillips, Lawrence Hope, A. E. Housman, G. K. Chesterton, Richard Le Gallienne, Arthur C. Benson, Lascelles Abercrombie, Thomas Walsh. The long list of G. K. Chesterton's books will supplement the important titles that are already on the Dodd, Mead list.

Stephen Leacock, the Canadian humorist, has probably had the widest sale in this country of any of the Lane books excepting only Locke, and such titles as "Nonsense Novels," "Sunshine Sketches" are constantly on the reorder list in the book-trade with no diminution of interest. In the field of art books, the Lane imprint has been notably strong, with such names as Audrey Beardsley, T. R. Way, famous Spanish series, Plowman's book on "Etching," the famous International Studio Supplements, W. Shaw Sparrow's book on Brangwyn, George Leland Hunter's "Tapestries" and "Home Furnishings," Calvert's "Moorish Remains."

Lane has also been interested in music as well as art, as is shown by the "Living Masters of Music Series" and the writings of Lawrence Gilman and Henry T. Finck. In the field of English memoirs, many famous titles have appeared, such as "Lady Cardigan," which was the "Margot Asquith" of its day. Among the American names that first come to mind are Theodore Dreiser, four of whose books have the Lane imprint, altho "The Genius" has been withdrawn from publication; Henry Harland's "Cardinal's Snuff Box" was one of the early successes of Lane; Coningsby Dawson supplied the Lane imprint with one of the most successful of war books; Julian Street's "Need of Change" ran promptly into the tens of thousands.

In the field of children's literature the important Walter Crane series comes first to mind because it is on every recommended list for children. There are also Kenneth Grahame's "Golden Age" and "Dream Days," Billinghurst's "Aesop" and "Hundred Anecdotes of Animals" and "Hundred Fables of La Fontaine," together with Cole's fine "Gulliver."

An author whose place is yearly more firmly recognized is Max Beerbohm, whose "Zuleika Dobson" and three other works have been on the Lane list. A. Neil Lyons is an English humorist that some day will get fuller recognition in this side. Vernon Lee is an English writer of real importance; and several of the best Eden Philpotts novels were on the list as well as Suderman's "Regina."

The list also carries the agency of the Vale Press and the Eragony Press, two of the most famous of the private presses of the present day and such well-known series as "The Pocket Library," "The Crown Library," "Flowers of Parnassus" and "Handbooks of Practical Gardening."

A Greater and Better Children's Book Week

A Nation-Wide Report

THE after view of Children's Book Week at headquarters of the Committee in New York would seem to indicate that booksellers and librarians all-over the United States and Canada, and in England too, will feel the effect for many a week to come in advising parents and clubs and boys and girls about books to buy. So great has been the activity that it is difficult to give any summary of the Week without slighting some fine effort.

A mass of newspaper clippings show a variety of activities in connection with the Week—activities that must have touched all classes of people in the community. Full page, half page and smaller advertisements of dealers; editorials; book lists; reproductions of the Jessie Willcox Smith poster and the Thomas Bailey Aldrich bookcase drawing; special book review columns and pages devoted to children's books; special articles about children's books; and literally hundreds of news columns. Never before has a book campaign so caught fire and spread thru the whole country, breaking out in remotest rural districts as well as in the large cities.

The Committee sent out 10,000 Jessie Willcox Smith posters, 6,000 streamers, 150,000 copies of the Jessie Willcox Smith miniature card, 60,000 of the Thomas Aldrich Bailey bookcase flyers, 35,000 copies of the Booksellers' Guide, 3,000 copies of the Librarian's Guide, 2,000 copies each of the circular for schools, circular for boy scouts, program for clubs, list of films recommended by The National Board of Review. Many letters from school superintendents and teachers who had not observed Children's Book Week before were given careful attention with suggestions about getting in touch with local book distribution agencies.

The general discussion of children's books promoted from the office has been supplemented by specific suggestions planned in many quarters: 100,000 copies of the "Bookshelf for Boys and Girls," edited by Clara W. Hunt, Ruth S. Hopkins, and Franklin Mathews and published by the R. R. Bowker Co. were used. The American Library Association printed a list of "Children's Books for Christmas Presents," edited by Sarah C. N. Bogle—100 titles, briefly annotated. The Children's Book Shop of New York City, of which Marian Cutter is manager, issued a beautifully printed and illustrated list, which includes valuable additions to the excellent lists of juvenile books, namely, Part III, Books for Boys and Girls, suggestive for Books on Reading and Story-telling for Parents and Teachers, to which are added "a few books of fiction dealing with boy and girl life." The *Atlantic Monthly* in its November Bookshelf had a specially prepared "Boys' and Girls' Bookshelf," with acknowledgement for help in editing, to the Boys' and Girls' Bookstore, to Lauriat's, to the Old Corner Bookstore, and to Miss

Jordan of the Boston Public Library. John Martin's "Blue Book of Best Reading for Children" was published during the Week, and includes not only John Martin's Best Book List of 130 titles fully annotated and suggestions about the ages of children for which the books are suitable, but also a larger supplementary list classified by subject and by age. "The Giant of Worthless Reading" was also reprinted by John Martin for the Week, and is being widely distributed. The Los Angeles Public Library list of twenty-five "Books for Children," was printed in an edition of 25,000 copies; the cover bears a reproduction in black and white of the Jessie Willcox Smith poster, and this interesting inscription "A shopping list compiled by the public library and printed by the publishers to recommend books which may be found in the stores of Los Angeles." The Boston Bookshop for Boys and Girls printed a list of "New Books for Boys and Girls, suggestive for Christmas or other buying," attractively illustrated with silhouettes from "Breezes" by Lucy Gibbons Morse. "Fifty Books for Christmas Gifts for Children" was the Savannah Public Library List and the Detroit Public Library "Library Service" had a special list. The Indianapolis Public Library printed a new edition of Charles Rush's "Two Good Books a Year for My Child," and distributed 5,000 copies thru the library. 3,000 additional copies were bought by two local bookstores and distributed in connection with special sales tables of the books. The library also issued a new edition of "Some New Books for Boys and Girls," which was printed and distributed by the W. K. Stewart Book Store. The University of Texas Department of Library Science distributed a classified and graded list in connection with its exhibit of books.

Many of the publishers issued special catalogs and circulars for the Week, notably, Macmillan, Volland, Rand McNally, Charles Scribner's Sons, with a pamphlet on Robert Louis Stevenson; Milton Bradley. Stewart Kidd and Barse & Hopkins, special lists printed on the Jessie Willcox Smith miniature cards; special pages in *Newsabout*, published by the United Religious Book Association; broadsides and letters to the trade from Funk & Wagnalls, Grosset and Dunlap and others, special lists and comment in Baker & Taylor's *Latest Books* and *Bulletin*, and in the Bowker Company's *Books of the Month*.

Among the bookstores which made special use of the Jessie Willcox Smith card were Abraham & Straus of Brooklyn, which distributed the cards with their special Children's Book Week program printed on the back, and Himebaugh & Browne of New York City, who used 15,000 of the cards, mailing many of them as printed invitations to the store.

Two of the full page newspaper ads which

attracted most attention were those of the Denver Dry Goods Company, in the *Denver Post* November 13th, which also had a special write-up in "Suzanne's Column" of the *Post*, and Herr & Herr Company of South Bend, Ind., which used a full page of cuts and text for its advertisement, mentioning no special books. The suggestion of a "Buy a Book Club" was made to the children and at the foot of the ad appeared this sentence:

"Here you will find books that will inspire to Heroism, Loyalty, Truthfulness, Thrift, Chivalry, Integrity, Generosity, Patience, Perseverance as well as Tenderness, Kindness, Gentleness and all the worth-while traits so desirable in Boys and Girls."

The advertisement of the Missouri Stores in Columbia gave a list of 16 books with an offer of prizes of \$2.00 books for the best reviews of books on the list, the prizes to be selected by the winners.

At Marshall Field's in Chicago, special programs were held. Eva Cloud Taylor, special lecturer for the University of Illinois Library School, talked to mothers on "Good Fiction for Boys and Girls." Adah F. Whitcomb, head of the children's department, Chicago Public Library, talked on reading for older children, and Olive Roberts Barton, author of *Nancy & Nick Series* was present with children from her books, in costume, and told stories to an interested audience.

Among the Bookshops

In San Francisco, the campaign was in charge of Caroline Allen, representative of The Book House for Children Co. As a result of her splendid organization work among the stores, schools, clubs and churches, widespread interest was aroused. Miss Allen was made a member of the local Booksellers' Association, and plans were laid for starting next July the organization of the 1922 Children's Week.

Six hundred people were present at the big wind-up of the Book Review contest of the J. K. Gill Co., of Portland, Oregon. This entertainment was the occasion of the awarding of prizes, and was held in the Portland Public Library. Over three hundred reviews were sent in, in the contest which was widely announced thru the papers, in the windows, and in a folder distributed thru the Public Library, the Boy Scouts, the Campfire Girls, the Business Women's Club, all departments of the store and mailed to all the children on the "Birthday List." Three windows in the store held unusual displays: One, "Santa Claus Prepares for Christmas;" another, "The Boys' and Girls' Home Library," with real children reading and listening to stories in the window every afternoon, attracting a crowd of spectators; and another, the "Hey Diddle Diddle" window, featuring Mother Goose books, with clever cut-out figures of the Cow, the Moon, the Cat and the Fiddle, the Little Dog and the Egg and the Spoon and a starry sky as a background for the whole.

Macauley's Book Store, Sheehan's. Dennen's and the book department of the J. L. Hudson Co. co-operated in planning Children's Book Week for Detroit, arranging press notices, speaking engagements before local clubs, letters

to all the churches and special window displays. Mr. Koethen of the J. L. Hudson Co. wrote a scenario for a two-minute reel produced by the Free Press Films for local movie theaters.

Moving picture theaters throuth the country co-operated with bookstores and libraries in arranging exhibitions of films based on books for children, using the list of recommendations sent out by the National Board of Review of Motion Pictures.

Appeals for help and advice and posters are still reaching the Committee, and they believe that the influence of the Week will be felt throuthout the year, leading to even a greater Children's Book Week in 1922.

Contests and Prizes

At Columbia, Mo., the bookstores carried a co-operative advertisement, offering prizes of sixteen two dollar books for reviews of books from a designated list. The best review of each book was displayed in the stores and the name of the winner published in the newspaper. The advertisement called attention to the display at the stores and at the public library. At McClurg's, Chicago, Clara Ingram Judson gave talks on "What Is Your Child Reading?" to mothers and children, and all children visiting the department were given a copy of "The Teenie Weenie's Visit to McClurg's Bookland," a 24-page illustrated booklet. At Utica, John L. Grant offered ten prizes to the boys and girls of the vicinity for the best essay about his bookstore and the books liked best. The first prize was a Thomas Bailey Aldrich bookcase and five dollars worth of books. The second prize was a bookcase and a pen.

Goldsmith's Store of Wichita, Kans., turned over its entire book department to the children during Children's Book Week, and its advertisement announced that every little girl who visited the store was to be given free a cut out book of dolls. At Libbey, Montana, where there was no bookstore, a local drug-store put in a supply of good books and had a fine window display at the instigation of the library. * Wanamaker's, New York, had one of the most remarkable efforts, as Saturday previous was Children's Day, conducted as part of their so-called "Bookman's Week." A notable group of addresses was given to young and old in the big auditorium. Another feature in this store has been the beautiful tableau of "Aladdin and the Wonderful Lamp," arranged by the toy department but a great stimulus to the books as well and most elaborately and beautifully carried out. Abraham & Straus, Brooklyn, had a special Children's Book Week program every day and asked the co-operation of the librarian in connection with their displays. At Denver, Colorado, the Denver Dry Goods Company carried a full page advertisement in the *Denver Post*, and Kendrick Bellamy, Lewis Dry Goods Company and Daniels & Fisher all had large display advertisements and special features.

Art Exhibits

The Metropolitan Museum, New York, had an exhibit of drawings, wood-cuts and sketches by Florence Wyman Ivins and an exhibit of beautifully illustrated books. The Brown Robertson Galleries of New York had an exhibit of pastels by Hugh Lofting, the author and illustrator of "Dr. Doolittle." The Cleveland Museum of Art also held an exhibition of beautifully illustrated books. It is hoped that another year a still wider use of this idea of exhibits in part museums in connection with the Week can be developed.

Newspapers Giving Special Space, Editorials, Lists, etc.

The press of the country reflected considerable interest in the campaign as is shown by the accompanying list of papers which gave publicity to the Week in their columns:

- Akron, O., *Times*, editorial.
- Boston, *Transcript*, part of first Christmas Bookstalls Section.
- Boston, *Herald*, "The Bookshelf."
- Brooklyn *Daily Eagle*, page of comment and reviews.
- Brooklyn *Home News*, editorial.
- Cincinnati, *Enquirer*, page of comment and reviews.
- Dayton, O., *Daily News*, column of comment and reviews. Reproduction of *Good Housekeeping* cover.
- Des Moines, *Capital*.
- Detroit, *Free Press*, page of magazine section, poster reproduced.
- Detroit, *News*, editorial.
- Fort Worth, Tex., *Record*, reprinted bookcase plan.
- Hannibal, Mo., *Post*, editorial.
- Kansas City *Star*, book column.
- Lincoln, Neb., editorial "Youth and Books."
- Milwaukee, Wis., *Wisconsin Sentinel*, comment.
- New York City, *Evening Mail*, Billy Bunny stories for two weeks. Burns Mantle column.
- New York City, *Evening Post*, *Literary Review*, special number.
- New York City, *Globe*, Books in Particular, special column.
- New York City, *Herald*, Book Section, comment, reviews, article "Please Give Me A Book to Make Me Shiver," special column of Book Factory.
- New York City, *Sun*, quoted editorial.
- New York City, *Times*, page in *Book Review Digest*, articles "Boys' Bookshelf," "Girls' Bookshelf."
- New York City, *Tribune*, article by Marion Cutter.
- New York City, *World*, two special columns.
- Omaha, *Bee*, editorial.
- Philadelphia, *North American*, two pages.
- Philadelphia, *Evening Public Ledger*, half page comment and reviews.
- Philadelphia, *Public Ledger*, chief editorial November 25th.
- Philadelphia, *Record*, illustrated page.
- Pittsburgh, *Sun*, editorial.
- St. Joseph, Mo., *News-Press*, book column.

Sandusky, O., *Star-Journal*, Saturday Bookshelf.

Sioux Falls, S. D., editorial.

Springfield, Union, "Fairy Tales the Foundation."

Wichita, *Beacon*.

Religious Periodicals

Support was also given thru the pages of such religious periodicals as:

Christian Register, November 17th.

Christian Advocate, November 17th.

California Christian Advocate, November 17th.

Pacific Christian Advocate, November 16th.

Baptist, November 12th.

Lutheran Church Herald, November 15th.

Lutheran Church Herald, November 8th.

Children's Book Week in the Libraries

The general magazines such as *Collier's Weekly*, *The Weekly Review*, *The Independent*, *The Literary Digest*, *The Dial*, *Outlook*, *Good Housekeeping*, *Delineator*, *Survey* and others, and the religious periodicals such as *The Christian Register*, *The Christian Advocate*, *The Baptist*, and *The Lutheran Church Herald* have had special articles and issues. Most of them have carried special lists of children's books and book reviews.

Many library bulletins that are coming to hand show that these house organs were used very extensively in promoting Children's Book Week, and in most cases the Week was the leading feature in one issue. The New Hampshire Commission issued a fine statement in September. The fine exhibit of the Milwaukee Public Library was well written up in the *City Club News*. The Haverhill Public Library bulletin was typical of what was arranged in many of the smaller cities. In New York exceptionally good publicity was a feature of the Board of Education bulletin in November.

As in past years, the opening day of Children's Book Week was made the occasion of a special gathering at the Children's Room in the Forty-Second Street building of the New York Library. This annual occasion is intended not so much for children and parents as for librarians of the branch libraries and for the many friends of the library connected with the literary and journalistic work of the city. Annie Carroll Moore, Supervisor of Children's Work in the New York Public Library, had for speakers Nora Archibald Smith, co-editor with her sister, Kate Douglas Wiggin in editing the new edition of "Scottish Chiefs." A special international aspect was then given to the occasion by speakers from France and Italy, who told about the Children's Book Week of those countries. Miss Tyler, author of "Twenty-Four Unusual Stories," published this year, and Chief of Story Hour Direction in the New York Library, gave a reading.

As in previous years, the public libraries have been the most effective groups in presenting the cause of children's reading to

the public, and the character of the celebrations this year has indicated that in more and more libraries they have welcomed this opportunity to meet the community in the interest of the children's home reading. In the great mass of clippings that have been sent in since the Week was over, the activities of the libraries have furnished a great part of the material, and newspapers have realized that whatever the library does is of very concrete interest to all their readers.

This interest has not been confined to the United States, and in Canada also the libraries have been taking a front place in developing the Week's events. In the Toronto libraries the idea of a special week of emphasis on children's books in the fall has been an institution of many years' standing. Many of the libraries have responded to the request of the Committee for reports of their efforts, and these have been carefully read and filed with special reference to next year's suggestions. It is interesting to note that in many of the reports an increased attendance at the library has been shown and an increased registration in their circulation department.

Many Lists of Children's Books

In New Orleans, according to the *Picayune*, Henry M. Gill, the Librarian, states that there has been a thirty per cent increase in juvenile circulation, and more than twelve hundred children who visited the library during Book Week exhibit had never entered the library before, and fifteen per cent of those that came took out library cards.

Most of the libraries have taken initiative in putting out booklists of some kind to make concrete the suggestions that were embodied in the lectures and exhibits. More than half of the 100,000 edition of *The Bookshelf for Boys and Girls* as distributed by the libraries. A list entitled "Books for Children" was distributed to a total of 25,000 copies by Los Angeles. The American Library Association circulated a list of "100 Children's Books for Christmas Presents." Indianapolis made a new edition of Charles E. Rush's list "Two Good Books A Year For My Children." From the Oklahoma Library Commission comes the report of 10,000 copies of a list sent out to schools and libraries, and the Savannah, Ga., library made an attractive list entitled "50 Books for Christmas Gifts to the Children." There were many other similar catalogs sent in.

The idea of the Thomas Bailey Aldrich bookcase was taken up by the libraries with great enthusiasm, and in almost all the reports there is indication that this bookcase idea has been widely disseminated. In a good many towns an exhibit of bookcases was shown in the library with prize contests arranged in some instances. The manual training classes of the public schools were enthusiastic about this feature.

The character of the clippings on the Week shows that the libraries have been largely perfecting their ability to approach the newspapers with interesting material, and the charac-

ter of the articles before and after Children's Book Week showed that they obtained fine publicity for the work. The material included special articles, illustrations, editorials, special booklists prepared for the newspapers, book pages, book reviews, etc. The libraries cooperated with the moving picture industry in its exhibits, with art museums, and with school and club in the preparation of programs.

Posters and Placards

The fact that Children's Book Week opened on Robert Louis Stevenson's birthday was featured in much of the publicity in the newspaper write-ups as well as in the moving pictures.

At the Indianapolis Library, a movie of "Alice in Wonderland" was run at the central building, and the library prepared placards for its various bulletin boards and carried full display material at the central Library. This Library also furnished practically complete the material used in the special book number of *The American Friend*.

A new idea of very fundamental value was developed at the Milwaukee Public Library, where the lobby was used in featuring a carefully prepared display of the books which other countries have contributed to the literature which our children enjoy. This exhibit gave testimony to the indebtedness that we cheerfully acknowledge to the other countries not only for stories and legends but for pictures as well. Such an exhibit also makes a very obvious appeal to the groups in the city whose home literature is thus represented.

In the Jacksonville Library, book posters were made in the schools for the Florida State Fair and used during Children's Book Week there and later in the Public Library. It also arranged a special moving picture suitable to the Week. At Birmingham, there was a unique exhibit of old books for children, thirty-six different editions of "Mother Goose" being shown and one book thirty-nine hundred years old. Mr. Josselyn, the Librarian, gave a talk to a dozen gatherings, and an entire page in the *Age Herald* featured his talk on this subject with photographs and booklists. Waterloo, Iowa, placed its exhibit in the main reading rooms with the idea of getting the attention of the adults and interesting them in their children's reading. The books were arranged on bookcases that had been built along the Thomas Bailey Aldrich plan by the manual training classes of the city.

At Rochester, twelve prizes were offered for the best bookcases made from plans furnished by the branch libraries, and all children's rooms were kept open every night for the display in the local press of books. The Dayton, Ohio, Library obtained nearly a page display for its articles and news about Children's Book Week. Miss Elizabeth West, State Librarian of Texas, was a strong advocate of children's book discussion in her state, and among other efforts gave an address on the subject before the Council of Mothers at San Antonio.

Denver arranged attractive exhibits both in main libraries and branches, and at the opening of each exhibit librarians gave lectures on Stevenson, Lucy Fitch Perkins and Hans Christian Andersen. Belleville, Illinois, Library offered a prize of five dollars for the best bookcase, and a second prize of a subscription to *Boys' Life*. At Evanston, Illinois, an exhibit of "Dolls of All Nations" was an added feature in bringing people to the book exhibit. The Humboldt County Library in California offered prizes for the best essays on "Books That I Like to Read," and local booksellers offered second prizes. At the Dallas Library, "fairy questions" were given to children visiting the Library, such questions as "Who had a magic lamp?" "Who won a pair of silver skates?" Children were told that books and librarians would help them find answers.

At the Cincinnati Library, a very novel plan was developed to catch the children's interest. The titles of sixty-five children's books were concealed in a little story circulated from the library. The winner of the prize was able to name sixty of these. Cincinnati had one of the best rounded programs with book-case exhibits, book reviews written by children, many addresses to Mothers' Clubs, a window exhibit in a nearby store, co-operation with the schools in trying to get each child to read a book that week. One county school was able to establish a long needed manual training department thru the interest created by the Aldrich bookcase.

From the widespread reports, it is difficult not to keep quoting, but all the material is of great value in planning for another year, and the friendly letters from the librarians show that they have found in this annual occasion one of the opportunities that they know how to turn to the greatest possible advantage for the children of their communities.

Children's Book Week in the Schools

This year has seen the third annual Children's Book Week.

Hundreds of schools in co-operation with local public libraries, clubs and bookstores, have held special book talks for Children's Book Week, book exhibits, contests in book reviewing, bookcase making, poster and book-plate designing, book plays and moving pictures and special book programs. Teachers' and parent-teachers' meetings have devoted special discussions to children's reading. Clippings received from all over the country indicate a tremendously increased interest.

In connection with Children's Book Week, school superintendents and educational journals thruout the United States and Canada, have stressed the importance of outside reading and the message has reached even far removed rural districts from which come letters like this:

"Our school has no library, not even a bookcase. The pupils are all bright, and good reading appeals to them, but as the district is quite poor and as they live some distance from town, not even being

served by a mail route, they have few chances of reading good books.

Or,

"We have decided to build a bookcase and would like you to send us specifications for one that the boys may make.

Or,

"We intend to get books by holding socials of different kinds and using the funds for that purpose, or by donations. Could you suggest any ways by which to increase our library?"

And this:

"I am a young teacher, this being my third year of teaching and I feel that there is a great need of books for my pupils. They do not like to read anything but primary books altho they are in advanced grades. What can I do? Their parents seem to think that the children should not read anything but text books. Can you help me?"

In sharp contrast to such appeals are letters like the following, which indicate how the desire to read and own books can spread if started right:

"I happen to be the principal of a school in a well-to-do neighborhood where book buying is still in style. We have but to mention a book, and the next day a dozen or more copies will appear in that particular room. Therefore anything you may send will be appreciated."

Another:

"A taste for good books is being formed as the result of the reading of prose literature for appreciation in our new course of study in English. All during the fall we have been urging our pupils to spend the long evenings reading good stories from the public libraries. On the first day of Book Week I again presented the subject and asked how many had a book borrowed from the library, how many read one story book a week and two stories a week. I asked how many owned a good book and I was not surprised to find that very few did. Then I told them of the joy to be got from the possession of good books and I spoke enthusiastically of my own library. I urged them to save their money and buy the first book for their own libraries. The English teacher in the departmental classes hung the poster in her room and did splendid "follow up" work with his classes as did also the Sixth Grade teachers. The teachers gave good advice as to the selection of the books and urged their pupils to bring the books they purchased to school so that all might see them. They not only brought in their books, but they told where they had purchased them and how much they had paid for them.

"We have kept the subject so alive that at least eighty-five per cent of our sixth, seventh and eighth grade pupils are now collecting a library. The individual libraries number anywhere from one to seven books."

Many teachers have used Children's Book Week in their efforts to arouse interest in starting a community library. One writes:

"We want to use the Children's Book Week posters in connection with a 'bake' by which we hope to raise funds for a library for our intermediate grades."

Another:

"We plan to increase our library lists by asking patrons and other people of the community to give us the price of a book. It is our idea that we shall campaign for more and better books in the home as well as in the schools."

The schools at the best, have a child for only ten or fifteen years of his life. A great educator once said "A man is worth to others his power to impart; he is worth to himself his capacity to enjoy." At the end of school years, a boy or girl may have gained much useful information, but if he has not



CHILDREN'S BOOK WEEK IN THE BOOKSHOP

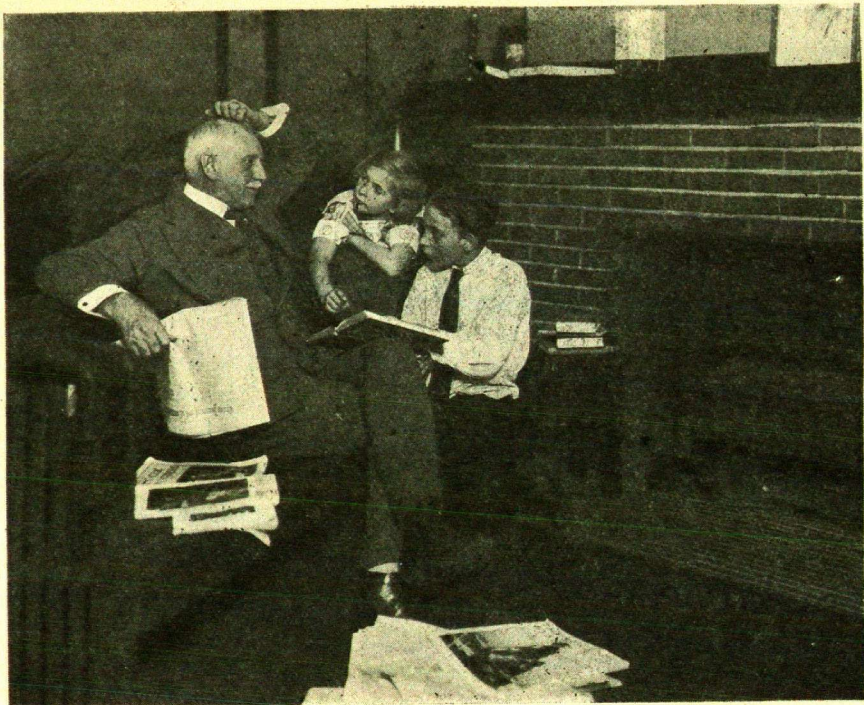
gained the capacity to enjoy books, he is not apt to turn to them for either information or pleasure. William Frederick Bigelow says in *Good Housekeeping* for November, 1921: "What you want your child to do you must do first or show him that someone else, whom you admire, has done it. Now is the way made easy for you; the shelves of all the libraries of the world conspire with you to inspire him, to delight him, to make a man of him. . . . Books are as essential to the real life of the child—or the parent—as meat and drink. Have you a table spread for him, where he may be trained up in that from which he will not depart when he is old—the habit of reading good books?"

Posters and circulars of suggestions about observing the Week are sent each year to schools applying to the Children's Book Week Committee. The demand for the Jessie Willcox Smith poster, however, far exceeded the supply, but provision will be made for a larger supply next year.

It is not too early to begin planning special programs on children's literature for 1922 summer schools and educational meetings, holding up the standards of Children's Book Week thruout the year.



TWO OF THE PHOTOGRAPHS USED BY THE AMERICAN LIBRARY ASSOCIATION ON POSTERS FOR CHILDREN'S BOOK WEEK. THIS ILLUSTRATES CHILDREN'S BOOK WEEK IN THE LIBRARY—A TALK TO MOTHERS



A THIRD OF THE AMERICAN LIBRARY ASSOCIATION'S PHOTOGRAPHS FOR CHILDREN'S BOOK WEEK POSTERS. CHILDREN'S BOOK WEEK IN THE HOME

Promoting Children's Work

A VERY effective form of promotion connected with Children's Book Week was the large eight-sheet bulletins prepared by the American Library Association and sold at moderate cost to different libraries for display in their corridors or at gatherings where the idea of better home reading for children was discussed. This series of posters was of gray board with text in large cañon type. The photographs, which made the posters so personal and interesting, were large original negatives taken from specially posed illustrations. Three of these photographs illustrating different points are reproduced on this and the preceding page.

Elaborate Children's Book Campaign

WHEN John Martin with his magazine moved into the new quarters on Forty-eighth Street (fifth tree from Fifth Avenue) he took over a building giving complete equipment for book and periodical promotion, and the energy with which this larger work is to be undertaken is indicated by material now coming out with the John Martin imprint.

One feature of this effort is of as much

value in general book promotion as it is to the John Martin store. This is the reprinting in quantities for free distribution of an article in the September *John Martin's Book* entitled "The Giant of Worthless Reading." This little article told how two children who had a finely assorted shelf of good books allowed the Giant of Worthless Reading, who appeared to them to tumble this group of books off their shelf and to put in their places a lot of fair-to-middling stuff that no child would ever want to read a second time. The idea being presented in this story form gets the point of good book selection home to the children themselves, and a wide distribution of an article like Mr. Mumford's article, distributed by Penn Pub. Co., will undoubtedly help the whole cause of better home libraries.

At the same time, as a practical business builder, the John Martin house is issuing a most beautiful children's catalog, decorated in their well-known style, and with much sound advice on children's books. The major list consists of about 130 titles with full descriptions, and this is followed by supplementary classified groups, in which sections there will be changes from time to time. A very large edition of this catalog is being sent out in free distribution, and the large amount of helpful talk about books as well as the listing of the books themselves should make this catalog of more than ordinary value.

Atlantic's Children's Booklist

A CLASSIFIED list of books for children covering 100 or more titles was made a feature of the *Atlantic's* "Bookshelf," this being the reprint that the *Atlantic* makes of its front advertising section and distributes with some little extra text to the book and library trade. This list was prepared by Frances Lester Warner of the *Atlantic* staff with the co-operation of the Boys' and Girls' Bookshop, Charles E. Lauriat Company, the Old Corner Bookstore and Miss Jordan of the Boston Public Library. The list was a very happy one and well arranged, and supplied just one more good help to the cause of more children's bookselling during Children's Book Week and after.

Cronies

By Louise Ayres Garnett, author of "The Muffin Shop," and others.

Come! Guess my name—I know you can.
I'm made both for, and made by man.
I might be called the Tree of Worth
With roots in every soil on earth;
My leaves, apparent to the blind,
Are not deciduous in kind;
I'm modest: tho I've much to say,
Just shut me up and I obey;
I'm nautical, for I adore
To know I have a sale in store;
Of all the colors that there are
It's read I'd rather be, by far;
Tho often cut I'm seldom snubbed,
Tho often soiled I'm seldom tubbed;
In rank I am a noble Chief
For I am titled past belief:
In fact, in me you're sure to find
The type of your especial kind.
You've guessed! I hear you cry, "Gadzooks!
Why, that's my good old crony, Books."

Book Certificates

THE use of certificates instead of merchandise at Christmas giving time has been gaining ground and proved to be especially feasible in the case of books, as friendly givers liked to indicate that it was in the book field that they would choose to be donors, and yet felt hesitancy to select the exact items. The Old Corner Bookstore advertised to send a book a week as a gift, and Dutton's retail department took an order in that form. Putnam's advertisement in the New York paper read: "When in doubt, buy a book certificate and let your friend make his own selection, five dollars to five thousand dollars." This range of figures certainly left the donor plenty of room in which to make his offer. It is important that such gifts should be in dignified and appropriate shape, and it has been suggested that the Year Round Bookselling Committee could plan to design the right type of certificate and make them more generally available over the country next fall.

Children's Book Week

NOVEMBER 13th TO 19th

NOT JUST A BOOK, BUT THE RIGHT BOOK



These books are recommended by the
Portland Public Library

- | | |
|--|------------|
| * Arabian nights, ed. by F. J. Olcott..... | Holt |
| Aldrich Story of a bad boy..... | Houghton |
| * Andersen Fairy tales | Harper |
| Batch Bridge of the gods..... | McClurg |
| Benson David Blaize and the blue door.... | Doran |
| Brown Butterfly house | Lothrop |
| Burgess Bird book | Little |
| * Carroll Alice in Wonderland..... | Macmillan |
| Chisholm The golden staircase..... | Putnam |
| * Clemens Prince and the pauper | Harper |
| * Collodi Pinocchio | Lippincott |
| Crump Boys' book of mounted police..... | Dodd |
| Hawes Mutineers | Atlantic |
| Heyliger High Benton | Appleton |
| Horner Oregon, her history, her great men.... | Gill |
| Kipling First jungle book | Doubleday |
| Lamprey In the days of the guild..... | Stokes |
| Lofting Dr. Dolittle | Stokes |
| * MacDonald At the back of the North Wind.... | McKay |
| Masefield Jim Davis | Stokes |
| Mathews Boy scout's book of stories..... | Appleton |
| Meadowcroft Boys' life of Edison..... | Harper |
| Perkins The Twin series..... | Houghton |
| Phillips Wee Ann | Houghton |
| Pyle Merry adventures of Robin Hood.... | Scribner |
| Roosevelt Letters to his children..... | Scribner |
| * Stevenson Child's garden of verses..... | Scribner |
| Spri Cornelli | Lippincott |
| Van Loon Short history of discovery..... | McKay |
| Vimar Curly haired hen..... | Fitzgerald |

Books marked with asterisks may be obtained in good inexpensive editions.

The Boys' and Girls' Own Book Shop
The J. K. Gill Co.

THE ATTRACTIVE BOOK LIST ISSUED FOR
CHILDREN'S BOOK WEEK BY THE J. K. GILL
CO. OF PORTLAND, ORE.

Australian Prize Novel

A NEW publisher in Australia, C. J. Degaris of Melbourne, initiated his enterprise this year by advertising thruout the Commonwealth that he would offer a prize of five hundred pounds for the best Australian novel. The reports say that he found plenty of material to pick from, and the first prize was awarded to Frank Russell for his novel of Melbourne life of today, entitled "The Ashes of Achievement." Russell was a lawyer who, after living in Melbourne a few years, came to this country, contributing to our magazines, and then spent two years in London before returning to Australia. The publisher reports that already English and American editions have been arranged.

The Goncourt Prize

THE greatest literary prize of the year, the Prix Goncourt of \$1,200 for the best novel written in 1921, has been awarded to a negro, René Maron, author of "Baboula," is the winner in the contest which hundreds entered. He and a Frenchman, Chardonne, tied for first place, but the Chairman of the Selection Committee decided in Maron's favor.

The writer is thirty-four, a native of Martinique and at present in the French Colonial Administration at Lake Chad, Africa. His book deals with the aspirations of the black race and is filled with bitter satire on Western civilization. Besides this novel, Maron has written two books of verse.

"Suggested" by the Novel

AFTER seeing the film production of her novel, "Star Dust," Fannie Hurst published a bitter attack on the producers, claiming that they had in no way produced her story as written. The producers replied that in their contract Miss Hurst gave the right to alter the story in any way and agreed that the film would be announced not as the work of Miss Hurst but as "suggested by" her novel. This use of "suggested by" would make it much easier for book readers to enjoy films based on their favorite books when they find them on the screen and might prevent them from wondering why there was so little relation between the plot of the film and the plot of the book. the plot of the film and the plot of the book or short story.

Fifty Princess Radziwills

THE author of "Behind the Veil in the Russian Court" and other books under the name of Count Paul Vassili, the former Princess Catharine Radziwill of Russia, has been brought before the magistrate in New York for jumping a hotel bill of \$1,239. It seems from the newspapers that the Princess is one of probably fifty Princess Radziwills in Germany, Russia and Poland, and that she was sentenced to two years imprisonment in Cape Town in 1902 for forging Cecil Rhodes's name.

Mr. Herr Plays Host

EUGENE L. Herr, President of the American Booksellers' Association, had for a guest at Lancaster on Dec. 3, Sidney Williams, the well-known book critic of the Philadelphia *North American*. His visit was made the occasion of a lecture before the Women's Club, which made it a guest evening, and a large number of both men and women were present. This club has been giving the entire year to discussion of books, and Mr. Herr was thus able as a bookseller to enrich their program.

Seeks \$100,000 for Recipe

MRS. IDA BAILEY ALLEN CHAPMAN, New York domestic science lecturer, has sued the Hebe Publishing Company in United States District Court for \$100,000, claiming her professional reputation had been endangered by publication over her name of an incorrect recipe for making waffles. The suit asserts waffles made after the published recipe would be inferior to "anything she ever concocted."

War Veteran Wins Knopf Prize

A PARTIALLY blind war veteran is the first winner of the Knopf prize for the best book written by a Columbia undergraduate during the year, "Cobblestones." David Sentner is the author, blind in one eye and rapidly losing the sight of the other eye. Mr. Sentner, a member of the Columbia class of 1923, served two years in the Twenty-fifth Division, A. E. F., and was severely wounded while in action on the Hindenburg Line and again in Flanders. He went to Columbia under the United States Veterans' Bureau to study writing. At Columbia he has contributed to the university literary magazines.

A Bookseller's Prayer

AT the reception held by the Orientalia Bookshop at 22 East 60th Street in November to point to the expansion and extension of the work of this shop, a little souvenir was given to all who attended, a copy of "The National Proverbs of Arabia." A slip in the book called attention "in a strictly non-professional spirit to the third proverb on page 57," which read as follows: "God deliver us from the man of one book"—surely a bookseller's prayer.

A Christmas booklet that the Yale University Press sends out has a little introduction on the spirit of books at Christmas:

"No Christmas gift is more appreciated than a good book. It carries with it an expression of careful selection. It adds to the gift the compliment of personal choice. Sometimes we wonder why people select anything *but* books, especially when it is so easy to find just the right sort for each particular friend.

"To discover a good book for a friend is to give him a pleasure which he might not otherwise have."

Some Savings for 1922

ON January 1st, the war tax on express shipments is to be lifted with a saving to the public of \$1,500,000 a month, according to the newly published statements of the President of the American Railway Express Company. The average express charge so far during 1921 has approximated \$1.50 and the average war tax, 8c. Elimination of the tax, therefore, will virtually amount to a decrease of rates of a little over 5%. This is a well appreciated saving in the general cost of distributing merchandise over such a wide area.

This announcement makes a pleasant supplement to some of the figures that were given in connection with the elimination of the 8% tax on railroad fare. This repeal also goes into effect January 1st, and the saving will be very appreciable, especially in connection with the expense of putting travelers on the road. It is because of this latter importance that the Publishers' Association and many national organizations have been pressing for a change at this point. The elimination of this tax will mean a saving of anywhere from 50c to \$2 a day by every traveler or field representative.

The Cost of Doing Business

THE stationers thru their national organization have been endeavoring to get more accurate figures as to the cost of doing business, and at their national convention the committee who had been studying the matter made a report. It seems apparent that stationers are as little inclined to answer questionnaires as booksellers when it comes to cost figures, and the reason is probably somewhat the same, that they are not wholly sure of their own figures. Out of 455 questionnaires mailed out to members handling office furniture, the committee received only 19 replies. The cost of doing business in this office furniture field, as indicated by returns, was 38.89%. The second questionnaire was then sent to the entire dealer membership of the Association, to which only 51 replies were received. These 51 replies give the following figures:

Gross profit	38.65%
Cost of doing business	28.96%
Net profits	9.68%
Turnover	2.84%
Freight charges	4.77%

Too much importance cannot be given to figures based on so small a percentage, as with few exceptions stores could easily make an error in the deductions. A figure very commonly used in the stationery trade is that of 30% as the cost of doing business, and an investigation in Chicago last year pointed toward expense slightly in excess of that. Bookstores do not have quite as high a gross profit, possibly 3% lower, but at the same time their turnover is usually better. Whatever figures are collected by various industries, there is at least one place in which they all point to the same conclusion, and that is that there is great need of better figures from which to work.

Some Scale Reductions

THE wage scale of the Press Feeders and Assistants in New York has been reduced by arbitration by \$1.00 per week, from \$37.50 to \$36.50.

Job Pressmen are reduced from \$38.50 to \$36.00; job press feeders from \$28.00 to \$26.00. The Paper Handlers are now reduced from \$33.00 to \$31.00. The decisions in these two latter groups have been reached by negotiations between the Employing Printers and only the first by arbitration.

Rapid Industrial Growth

THE toy trade of America estimates that its product of toys and games for the last census year was \$46,000,000 at wholesale as compared to \$14,000,000 in the previous census year of 1914. As the importation of toys, even in the pre-war period was only \$8,000,000, it will be seen that this enormous gain in production has not been merely as a substitute for a supply cut off by a creation of an entirely new business. Such an increase has been undoubtedly made possible by the co-operative promotion of this group, and the association of toy manufacturers has done energetic work in increasing the public interest and the general consumption of toys. Their effort is along the same lines as that of the publishers.

German Exports to United States

THE question of the effect of importations from Germany into the United States has been much to the front during these past few months when the new tariff bill has been under discussion. Fresh figures from Germany show that the exports of books and pictures from Germany to the United States in June was 32,788,000 marks; in July, 35,008,000 marks. This, with marks at their present rate, is something under \$200,000 is largely in the field of lithography, picture cards, pictures, etc.

Hebrew Prayer Book Revised

AFTER five years of incessant labor by distinguished rabbis, the second volume of a revised Hebrew Union Book of Prayer is completed. It will be published before the holy days in the Jewish calendar next fall. More than 300 liberal congregations will use it. The revised Book of Prayer contains the ritual and prayers for the Jewish New Year and Day of Atonement. Volume I. was completed two years ago, being a revision of the ritual for Sabbaths and week days. It is the first revision in thirty years. The volumes have been adopted collectively by the Central Conference of American Rabbis, representing the liberal congregations of the United States. The work is based on a prayer book said to be nearly 2,000 years old, with additions to fit modern needs. Many of the old prayers are retained and printed in Hebrew, but the greater part of both volumes is in English.

Ads in the Library Bulletin

COSTELLO'S Bookstore in Lynn, Mass., takes advantage of the advertising space provided in the quarterly bulletin of the Lynn Public Library to carry a card prominently displayed, announcing that any book in the catalog can be bought new at Costello's Bookstore, 333 Union Street. This seems a most admirable place for an advertisement, as the quarterly bulletin contains a list of all the books that have been added to the Library in the previous three months. The bulletin is more than half given over to advertising space, which presumably makes it not only self-supporting but profitable, and in this way an advertisement of the bookstore while especially advantageous is not a special concession.

Coming in January

"THE LITERARY YEAR BOOK" for 1922, edited and published by Mark Meredith of Liverpool, is promised for publication early in January. The PUBLISHERS' WEEKLY will be the American agent by arrangement with the publisher. The new volume will contain upward of one thousand pages or four hundred more than the annual for 1921, and, while much of the contents is of special interest to Englishmen, there is to be a wealth of reference material of direct interest to Americans.

"The Literary Year Book" is an international *Vade Mecum* especially designed for authors, editors and bookmen; a work in which is gathered an extremely useful array of important facts, information, data and suggestions not obtainable in any other work of reference.

Russian Book Market

THE most recent report on conditions in the book market of Russia is one contained in an article printed in the *Publishers' Circular*, London, where a letter from the British Commercial Mission to Russia is printed:

British Commercial Mission, Moscow,
November 3rd.

GENTLEMEN,—I have to acknowledge, with thanks, receipt of your letter of October 8th, and of copies of your catalogs. The position as regards the book market in Russia may be described as follows:—

1. All printing works were originally nationalized, but some of these have recently, in accordance with the new economic policy of the Soviet Government, been leased to private persons and co-operative organizations.

2. No newspapers except those published by official Soviet institutions are at present allowed to be published.

3. Attempts are being made in various quarters to secure permission to issue non-political periodicals. So far as the Mission is aware, however, the only private periodical issued is the *Ekran*, devoted exclusively to the theater.

4. As regards foreign papers and books the Bolshevik Government has hitherto prohibited their import, except for the use of Soviet institutions. Here, again, however, there are active attempts to obtain permission to import non-political literature, and there is reason to believe that these attempts may be successful.

I am, Gentlemen,

Your obedient Servant,
R. M. HOOPER,
British Agent.

Bookbinding and the War

"THE bookbinding trade is no exception to others in that the disastrous economic effects of the war have been felt with special severity by those sections concerned with the more elaborate and costly work—i.e., the ornamental or luxurious, as distinct from the necessary or utilitarian," says the British and Colonial *Printer and Stationer*. "We gather that the few firms specializing in expensive bindings have lately been experiencing a most formidable period of diminished demand for this class of work. The slump is all the more trying because of the long-continued and steady growth of the demand up to the time when the war miasma brought partial paralysis in its train. The development of this branch of binding had been proceeding satisfactorily for some twenty years or so before it was arrested, and it had by that time reached very considerable proportions, a gratifying feature of the situation being the value of our exports to America, whose bibliophiles were purchasing British bindings of which single examples sometimes sold at prices running well into four figures."

Libraries as Booksellers

THE State Library Commission of Wisconsin, which has always assumed a very real responsibility for putting the book to its fullest use in that state, recently sent out a form letter to the editor of every small newspaper, suggesting that if that editor wanted to have the best paper in the state he would want to be familiar with some of the dozen books that were mentioned on the list enclosed. Many editors sent to the State Library for the books, but some wrote, expressing thanks for the list and saying "We ought to have these books, and are going to buy them."

Another incident showing book sales promotion comes from the children's librarian in Clinton, Iowa, who received the new book on Jewish fairy tales and sent it out to two or three Jewish parents, asking them to pass judgment. They were so pleased that they reported favorably on the book for the library and said that they would proceed to buy it themselves.

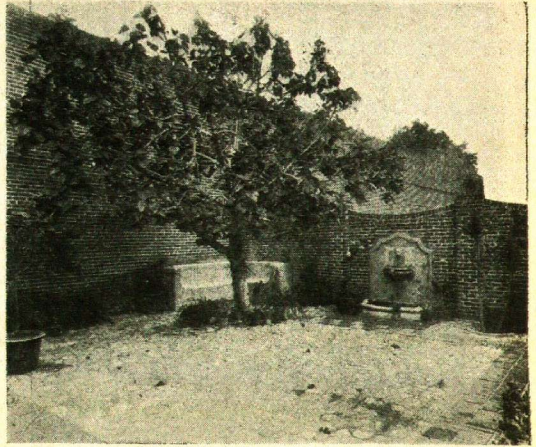
An Outline of Science

A BOOK that has been the natural sequel, perhaps, to Wells's "The Outline of History," has been announced by Newnes of England and the American rights will be controlled by G. P. Putnam's Sons. This is "The Outline of Science," edited by Professor J. Arthur Thompson. It is now being published in England in parts in the same general format as was the Wells "Outline" when issued in England by Newnes. Putnam's plan is to issue it on this side in four volumes, but, instead of waiting till the fall to issue the set, they will issue the first volume containing five of the twenty parts on the spring list, the other volumes to follow at intervals. There will be in the set eight hundred black and white illustrations and forty plates in color.

In the Field of the Retailer

A Garden for Booklovers

THE accompanying picture shows a corner of the attractive garden back of Vroman's bookstore in Pasadena, where booklovers may take a book and bask in the sunshine. The garden is enclosed by a brick wall against which grape vines and roses grow and at the base of which are many ferns and potted plants. The bench beneath the fig tree, near the trickling fountain, is a very pleasant spot. The garden is entered thru a reading room which is a copy of a seventeenth century library of Spanish design. A quaint iron gate leads the way to the unique outdoor reading room.



VROMAN'S BOOKSTORE GARDEN

Is Retailing Overcrowded?

AN article in the *Nation's Business* seems to indicate that at least in some fields there are too many retailers. A. E. Dodd, Manager of the Department of Domestic Distribution, of the United States Chamber of Commerce, says that there is one grocery store for every 218 persons in the United States. He estimates that, judging by the family budgets common in the country, the average total sales of a grocer would thus be only \$9,400, which certainly would be too small for him to obtain a reasonable living. The weeding out that goes on under such crowded conditions must ultimately be an expense to the community.

That the bookstores are at the extreme other end of such a census list is apparent by any kind of estimate of the number in the country. If, as some estimate, there are about 2,000 full fledged bookstores, that would be one for every 50,000 inhabitants, the average dealer having 10,000 families to draw on. There is still plenty of room for new book shops.

Reception to Oregon Writers

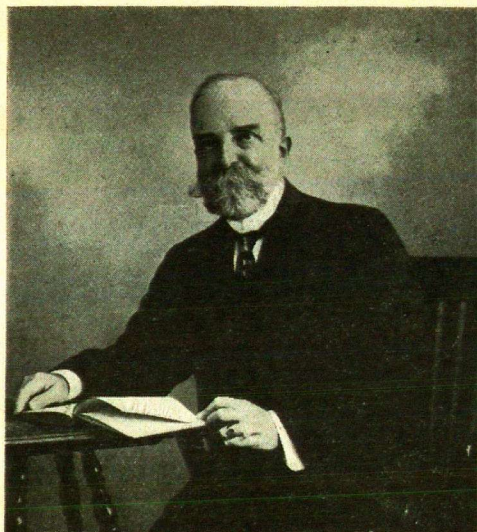
CONTINUING the energetic work that the Gill Company has been carrying on during the past year of book merchandising, there was held in its book department on November 29th and 30th an informal public reception in honor of the Oregon writers. On the evening of the 30th, there was a banquet for the writers and their friends, for which reservations could be had by a limited number. This, following on after Gill's handling of the big reception to Edwin Markham when he returned to his native state this year after an absence of twenty years, shows an appreciation of the value of awakening state pride in authorship.

The Newest Idea in Salesmanship

IN a recent editorial the New York Evening Post comments on the reaction now apparent against the recent ideals of business efficiency. The last paragraphs of the editorial read:

"A counter-current is making itself felt in the literature of the Higher Salesmanship. No one will accuse the popular magazines of antagonizing the appetite for Success. But the popular magazines for some time have been poking fun at the inflated poetics, psychologies, and efficiencies of the science and art of salesmanship. Doubts have been raised about the gospel of the 'cleared desk.' The business executive who never has anything in front of him but a pad of paper on a vast surface of mahogany—well, it is now being intimated that the man who keeps his desk clean by instantly making up his mind probably makes a good many wrong decisions. There is the high-powered specialist on form-letters which keep merchandise moving. It is now being suggested that the specialist might put a little less machine-gun into his style and a little more care into quoting the right prices for the right articles. There is the story—unauthentic, no doubt—of the clerk who walked into the private office and found his employer and his employer's best customer chasing each other around the room. It turned out that both men had learned from the textbooks on salesmanship that in any interview you must keep the other man facing the light and keep your own back to the light. The two were now striving for the preferred position. They compromised by sitting on the window sill.

"Common sense and the sense of humor are in revolt against the aberrations of salesmanship psychology and efficiency psychology with their hair-trigger intuitions, their steel-trap decisions, their subtle developments of personality, their minute readings of character, their conscription of Socrates, Dante, William James, and Elbert Hubbard to help sell floor varnish. The new idea has been to work like mad to make your yourself a super-man and then sell things without turning a hair. The old idea was to work like mad trying to sell things. The old idea is coming back."



WILLIAM MELLOR BAINS

Obituary Notes

WILLIAM MELLOR BAINS

WILLIAM MELLOR BAINS, one of the oldest booksellers in Philadelphia, died at home on December 19th, after an illness of six months. He was educated at the Friends Central School, going from there to Claxton, Remson and Hafelfinger, a well-known firm of wholesale booksellers in their day. When this firm failed, he went with the J. B. Lippincott Company. When the Lippincotts sold their retail department to Strawbridge & Clothier, Mr. Bains opened the new book department in that store, remaining until he went in business for himself in 1900. Since then he has carried on a successful business, principally in the library and the school field. His intimate knowledge of the book business made his office a mecca for book lovers from far and near. He was a charter member and treasurer of the Booksellers' Association of Philadelphia. He is survived by a wife and four daughters, and the business will be carried on by Mrs. Lydia B. Bains and Miss Mabel Bains as the active heads. Associated with them will be Richard F. Boggs, who was with Mr. Bains for many years.

ALEXANDER TEIXEIRA DE MATTOS

ALEXANDER TEIXEIRA DE MATTOS died suddenly on December 5th at St. Ives, England. Mr. Teixeira was probably the most distinguished translator of foreign languages of the present generation, and it was his untiring energy and skill, which amounted almost to genius, in translating the thought of foreigners into beautiful English that has given us the classic translations of Maurice Maeterlinck, J. Henri Fabre, the distinguished French naturalist, and

Louis Couperus, the Dutch novelist. He translated books and plays with equal facility from French, Flemish, German, Danish and Dutch.

JOHN BRIGGS

CAPTAIN JOHN BRIGGS, for many years associated with the American Book Company, New York, died at his home on December 28th at the ripe age of eighty-four. He was regularly at his post in the Book Room until about a year ago, when his health began to fail, and on the first of July last he retired from active service. A sketch of his life, with portrait, was printed in the Educational Number of the PUBLISHERS' WEEKLY, July 23rd. His start in the book business dates back to the days before the Civil War when he entered the employ of Roe Lockwood & Son. When President Lincoln's call came for troops he joined the 22nd Regiment and went to the front. He continued in the National Guard until 1877, retiring as Captain of F Company. On his return from the war, he clerked for a while with the Lockwoods and then joined the school book house of Ivison, Phinney & Company, which subsequently was merged with the American Book Company. Captain Briggs was active in the various trade associations, being on the Board of Directors of the old Provident Association and a director in its earlier years of the Booksellers' League.

ELKIN MATHEWS

ELKIN MATHEWS, the well known English publisher, died at his home in Chorley Wood, near London, on November 10, age 70 years. Mr. Mathews was the joint-founder with John Lane, of the Bodley Head publishing business in Vigo Street, in 1887. The policy of the firm was in many respects a new departure. The young author with a first book, however "advanced" it might be, found ready consideration, and if his book was accepted and published it appeared with all the advantages of good paper, print and binding. Poets were especially favored, and the Bodley Head might almost have been described as "a nest of singing birds." Many authors who have since become well known owed their first start to Messrs. Elkin Mathews and John Lane. The firm was dissolved in 1894 and the partners formed separate businesses. Mr. Mathews continued on much the same lines, with perhaps a special predilection for *belles lettres*. Among the well known authors featured in his catalog are R. D. Blackmore, John Drinkwater, W. D. Crauford, M. Hewlett, John Masefield, and S. R. Crockett.

Business Notes

TRENTON, N. J.—The Book Shop has been opened at 122 East Front Street by Albert F. Johnson. General new books and periodicals.

NEW YORK CITY.—Herman Zadek has returned to New York after a two years' stay in Germany, and will start in business again as the "Rare Book Company" at 99 Nassau Street.

Banquet of the Brotherhood

THE "reg'lar fellers" among the travelers of the booktrade gathered for the thirty-seventh annual banquet of the Brotherhood of Commercial Travelers at the Waldorf-Astoria on Wednesday evening last. The old guard, with a goodly number of the younger set, made a company of nearly one hundred who enjoyed an unusually good, if not a brilliant night. Sumner C. Britton, the toastmaster, was invested with the regulation scarf and gavel as retiring President of the Brotherhood by Brother "Bill" Kelly, who has conducted the ceremony annually, with but a few exceptions, for more than thirty years. The guests of honor who made addresses included Charles Hanson Towne, who told of many humorous incidents of his experience when editor of *Smart Set*. His advice to would-be-writers was always to be guided by "faith, hope and clarity," and from his knowledge of one class of contributors he was convinced that "poets were born but not paid." He read three of his own poems with fine effect. Joseph C. Lincoln bubbled over with funny stories, including several about printers' errors. One of those related to an item in a country newspaper in England intended to announce that Marie Corelli had retired "to her country house to polish up her novel" but the printer made it read "navel." George S. Chappell, the famous "Dr. Walter E. Traprock" of "The Cruise of the Kawa," was equally delightful in his talk and good stories. All three of the speakers were elected to honorary membership by an enthusiastic vote, and each spoke his appreciation of the compliment.

A very funny "stunt," just before the speaking started, was staged in an unexpected row apparently between two waiters who began punching each other and startling the guests accordingly. When separated they demanded satisfaction in a fight to the finish. It ended in each stripping his clothing to the trunks of a boxer, and then as good a boxing match as one would want to see followed, to the delight of all.

The time honored Secretary of the Brotherhood, John Hovendon, presented his thanks on behalf of the organization to Robert G. Anderson for his cooperation in planning the program of the evening, and to him he gave the credit for one of the best nights the Commercial Travelers have had in recent years.

Chicago Votes for "Home Made" Text Books

AS we go to press, word comes from Chicago that the Board of Education of that city has voted to publish its own textbooks written by its own teachers. This cancels the vote of a week previous fixing adoptions for the next five years as recommended by the Superintendent and teachers. Free textbooks are now in Illinois. The Board claims to be able to save thirty per-cent on the estimate of \$1,100,000 for school books in the

next five years, in spite of the failure of the plan of "home made" textbooks everywhere else.

News Items of the New Year

MABEL BOYD has become business manager of the Woman's Press. She has had considerable business experience and is thoroughly familiar with the constituency of her firm.

JOSEPH B. CARROLL has been added to the traveling force of Houghton Mifflin Co., and will represent them in Boston and vicinity.

FRANK BRUCE, Houghton Mifflin Co. representative in the Metropolitan district, has become general manager of the New York office.

ROSS ROLLINS is now chief of the Accounting Department at the Houghton Mifflin Co. in Boston.

LESTER WITTENBERG, formerly with the Blackwell-Wielandy Co. of St. Louis, will represent M. A. Donohue Co. in the Southwest, including Iowa and Missouri.

H. L. BARRIS, formerly with the Westbrook Publishing Co. of Cleveland, will represent M. A. Donohue Co. in the southern states and part of Illinois.

F. DALE WARREN, JR., formerly with the American Book Co. of New York, will travel during 1922 for the Princeton University Press.

THE J. S. OGILVIE PUBLISHING Co. has bought out the Superior Publishing Co. of Cleveland, including the plates, copyrights and stock of the Howell Super-Value Novels. E. B. Newman, formerly proprietor of the Superior Company, will now travel for the Ogilvie Company.

GRACE ADAMS, formerly of New York City, will have charge of the Editorial Department of the Stewart & Kidd publishing business in Cincinnati.

PERCY A. LORING has accepted an appointment with the Marshall Jones Co., to represent them in the territory east of the Mississippi.

JOHN F. WINTERS has resigned from the Century Company to enter the contracting business with a relative in Brooklyn, N. Y.

JOHN A. BELL, formerly with the John Lane Co., and for a short time with the Cornhill Company of Boston, has accepted an appointment as traveler for the Century Company.

ALVIN RAETIG, of the P. F. Volland Co. and formerly with Scribner's, will represent the Rust Craft, Publishers, of Boston, in the southeastern territory during the coming year.

The Bookselling Course conducted by Miss Bessie Graham under the auspices of the New York Booksellers' League will have its first meeting January 6 at the New York Public Library.

The Weekly Record of New Publications

This list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request. When not specified the binding is cloth.

Imprint date is stated [or best available date, preferably copyright date, in bracket] only when it differs from year of entry. Copyright date is stated only when it differs from imprint date; otherwise simply "c." No ascertainable date is designated thus: [n. d.].

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q (4to: under 30 cm.); O (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tt. (32mo: 12½ cm.); Ff. (48mo: 10 cm.); sq., obl., nar., designate square, oblong, narrow.

Adams, James G., ed.

Review of the American forces in Germany. 442 p. front. (por.) pls. (part fold.) tabs. S '21 Coblenz, Germany, [Author], A. P. O. 927 \$1

A record of the organization and personnel of the American Army on the Rhine, which was written to give the relatives and friends of the A. F. in G. an idea of the life they are leading there.

Adams, J. E.

The individual and environment; some aspects of the theory of education as adjustment. 10+378 p. diags. O '21 N. Y., Longmans, Green \$4.50 n.

The author is director of education in the Transvaal Province.

Andersen, Hans Christian

Fairy stories and tales; preface by Francis Hackett; ed. by Signe Toksvig; il. by Eric Pape. 214 p. col. front. il. O c. N. Y., Macmillan \$2 n.

Askins, Charles

The American shotgun; copiously il. with halftones from photographs and diagrammatic drawings by the author, [new ed.] 321 p. O '21 c. '10 N. Y., Macmillan \$2.50 n.

Asplund, Carl

Anders Zorn, his life and work. no paging Q '21 Chic., A. Kroch & Co., 22 N. Michigan Ave. \$25

Benedict XV [Giacomo della Chiesa] pope of Rome

St. Jerome and Holy Scripture; the encyclical letter of our Holy Father, pope Benedict XV to all patriarchs, primates, archbishops, bishops and ordinaries in union with the Apostolic See, on the 15th centenary of the death of St. Jerome, doctor of Holy Church; authorized translation. 59 p. O ['20] N. Y., P. J. Kenedy pap. 35 c. n.

Bible. New Testament

The Gospel of Jesus Christ; arranged from the authorized version by Ida W. Hutchinson. 128 p. front. il. S (The kings' treasures of literature) [n. d.] N. Y., Dutton 70 c. n.

The Life of Christ arranged in a continuous narrative, for children primarily.

Bloomfield, Sir Reginald

A history of French architecture; from the death of Mazarin till the death of Louis XV; 1661-1774; with drawings by the author

and other illustrations; 2 v. 30+224; 14+233 p. (5½ p. bibl.) fronts. il. pls. plans Q '21 N. Y., Scribner \$25 n.

Partial contents: Louis XIV, Colbert and the Academies; The Academy of architecture; The French Academy at Rome; The Royal building staff; The completion of the Louvre; French architecture in the reign of Louis XV; The end of a great tradition; Soufflot and the dome of the Panthéon.

Borrow, George Henry

Readings from George Borrow; selected and ed. by S. A. Richards. 255 p. front. (por.) S (The kings' treasures of literature) [n. d.] N. Y., Dutton 70 c. n.

Selections from Lavengro, Romany Rye, Bible in Spain and Wild Wales.

Botford, Charles Alexander

At the front; il. by S. Gordon Smyth. 304 p. front. pls. D (Victory ser.) c. Phil., Penn Pub. Co. \$1.75

A story of the engagements around Chateau Thierry, told for boys from 12 to 17 years.

Bowles, Ralph H., and Carter, Russell Gordon

Bob Hanson, tenderfoot; il. by S. Gordon Smyth. 223 p. front. pls. D (Bob Hanson ser.) c. Phil., Penn Pub. Co. \$1.50

Browne, Waldo Ralph, comp.

What's what in the labor movement; a dictionary of labor affairs and labor terminology. 7+577 p. (1½ p. bibl.) O c. N. Y., Huebsch \$4 n.

The fundamental factors of the modern labor movement are dealt with in a series of brief explanations and definitions.

Browning, Robert

Selections from Robert Browning; ed. by Ada Ambler. 191 p. front. (por.) S (The kings' treasures of literature) [n. d.] N. Y., Dutton 70 c. n.

California (A) pilgrimage; being an account of the observance of the sixty-fifth anniversary of Bishop Kip's first missionary journey thru the San Joaquin Valley; together with Bishop Kip's own story of the event commemorated; [printed by Bruce Brugh.] 62 p. front. (por.) pls. il. O c. Fresno, Cal., Rt. Rev. Louis Childs Sanford, 733 Peralta Way bds. \$5 [250 copies, subs. only]

A commemoration of the trip made in 1853 thru the San Joaquin, which Bishop Kip made to become acquainted with an almost unknown part of his diocese.

Carter, Russell Gordon

Bob Hanson, scout; il. by S. Gordon Smyth. 224 p. front. pls. D (Bob Hanson ser.) c. Phil., Penn Pub. Co. \$1.50
A new series for boys from 7 to 12 years.

Cervantes Saavedra, Miguel de

Adventures of Don Quixote; selected and ed. by E. Alec Woolf. 254 p. front. (por.) S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.

Clark, George Rogers

The conquest of Illinois; ed. by Milo Milton Quaife, [with an historical introd. by the editor.] 20+190 p. front. (por.) facsm. D (Lakeside classics) '20 Chic., R. R. Donnelley & Sons, 731 Plymouth Ct. bxd. apply

Colver, Mrs. Alice Mary Ross

Babs at home; il. by Isabel W. Caley, 307 p. front. pls. D (Babs ser.) c. Phil., Penn Pub. Co. \$1.75 n.
The story of the part Babs played in war work. For girls from 10 to 15 years.

Curtis, Alice Turner [Mrs. Irving Curtis]

A little maid of old New York; il. by Elizabeth Pilsbry. 224 p. front. pls. D c. Phil., Penn Pub. Co. \$1.50
A story for girls from 7 to 11 years, of New York in Washington's time.

A Yankee girl at Bull Run; il. by Isabel W. Caley. 224 p. front. pls. D c. Phil., Penn Pub. Co. \$1.50 n.

The story for girls and boys, of a young girl who left her Boston home to visit relatives in Virginia. The action takes place before and during the battle there.

Deferrari, Roy Joseph

A first Latin book for Catholic schools. 268 p. front. D (The Catholic Univ. classical ser.) c. Wash., D. C., The Catholic Education Press apply

Defoe, Daniel

Robinson Crusoe; pt. 1; with a memoir of the author. 256 p. front. (por.) S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.

De Madariaga, Salvador

Shelley and Calderón; and other essays on English and Spanish poetry. 12+198 p. O [n. d.] N. Y., Dutton \$6 n.

Partial contents English sidelights on Spanish literature; Spanish popular poetry; The case of Wordsworth.

Columbia Trust Company

Federal income tax; summary of the law applicable to individuals including income tax exemptions of Liberty bonds; [the Revenue act of 1921, as affecting individuals only.] 23 p. tabs. D [c. '21] N. Y., Columbia Trust Co., 60 B'way pap. gratis

Crane, Calvin Dennison

Tobacco an assassin of liberty; the whole story; though condensed, the most comprehensive, most educational, most convincing, most startling array of facts relative to the use of tobacco ever collected in one volume. 127 p. O c. '21 Dayton, O., [Author], Box 724 pap. 50 c.

Evans, Edward W.

When a Christian questions himself; what shall

Deutsch, Babette, and Yarmolinsky, Abraham, comps.

Modern Russian poetry; an anthology. 19+181 p. D c. N. Y., Harcourt, Brace \$1.75 n.
Poetry for the period ranging from the early 19th century to the present time.

Drinkwater, John

Cotswold characters; with 5 engravings by Paul Nash. 54 p. D c. New Haven, Conn., Yale Univ. Press bds. \$1.40 n.

Five sketches which appeared in *The Sphere* and *The Yale Review*.

Faure, Elie

History of art; ancient art, tr. from the French by Walter Pach; il. from photographs selected by the author. [v. 1] 49+306 p. O c. N. Y., Harper \$6 n. bxd.

Art in Egypt, the Orient, Greece and Rome are discussed, together with chapters on art before history.

Fowler, Alfred

Bookplates for beginners. 48 p. front. pls. (part col.) F '22 c. '21 Kansas City, Mo., [Author], 17 Board of Trade \$5 n. [500 copies]

A book for one who desires a general knowledge of bookplates, answering the question "What is a bookplate?"

Gatty, Margaret Scott [Mrs. Alfred Gatty]

Parables from nature; 1st series; selected and edited by A. E. White. 192 p. front. (por.) S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.

Gibbon, Edward

Gibbon's Story of Constantinople; from the Decline and fall of the Roman empire; arranged and ed. by F. W. Tickner. 284 p. front. (por.) tab. S (The kings' treasuries of literature) [n. d.] N. Y., Dutton 70 c. n.

Glover, James W., and Carver, Harry C.

Tables of compound interest functions and logarithms of compound interest functions. 77 p. O c. Ann Arbor, Mich., George Wahr \$1.80 n.

Gray, Violet Gordon

Margery Morris in the pine woods; il. by Isabel W. Caley. 336 p. front. pls. D (The Margery Morris ser.) c. Phil., Penn Pub. Co. \$1.75 n.

I do with my capital and my income?; reprinted from *The World Tomorrow*. 16 p. tabs. O [n. d.] N. Y., The Fellowship of Reconciliation, 108 Lexington Ave. pap. 5 c.

Ferris, Gordon Floyd

Contributions toward a monograph of the sucking lice; pt. 2. various paging il. Q '21 (University ser. biological sciences, v. 2, no. 2) Stanford Univ., Cal., Stanford University pap. \$1

Fitzpatrick, John Clement

Notes on the care, cataloguing, calendaring and arranging of manuscripts; 2nd ed.; by the chief assistant, Manuscript division. 47 p. il. O (Library of Congress) '21 Wash., D. C., Gov. Pr. Off., Library Branch apply

Grey, Zane

To the last man; a novel; il. by Frank Spradling. 7+310 p. front. pls. D [c. '21] N. Y., Harper \$2 n.

The story of a feud waged between two unforgiving factions which only realized their utter futility when it was too late.

Hakluyt, Richard

Stories from Hakluyt; selected and ed. by Richard Wilson. 256 p. front. (por.) S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Hawthorne, Nathaniel

Tanglewood tales; il. by Virginia Frances Sterrett. 261 p. col. front. col. pls. Q [c. '21] Phil., Penn. Pub. Co. \$5 n. bxd.

An elaborately illustrated holiday edition.

Heddle, John George Flett Moodie, and Mainland, T.

Orkney and Shetland. 12+167 p. pls. pors. diags. plans col. maps (endpapers) S (Cambridge county handbooks) '20 N. Y., Macmillan \$1.80 n.

Hill, Octavia

House property and its management; some papers on the methods of management introduced by [the author] and adapted to modern conditions. 95 p. D '21 N. Y., Macmillan bds. \$1.25 n.

Partial contents: Management of houses for the poor; Cottage property in London; The influence of model dwellings upon character; Small houses in London; Management of Municipal houses in Amsterdam.

Hoch, August

Benign stupors; a study of a new manic-depressive reaction type; [preface by John T. MacCurdy.] 11+284 p. D c. N. Y., Macmillan \$2.50 n.

Partial contents: Suicidal cases; The ideational content of the stupor; The physical manifestations of stupor; Psychological explanation of the stupor reaction; The literature of stupor.

Jourdain, Eleanor Frances

Dramatic theory and practice in France, 1690-1808. 10+240 p. O '21 N. Y., Longmans, Green \$4.25 n.

This volume traces the development of drama in France from the 17th to the 19th century, and shows the relation between the theory and practice of the stage in that period.

Keatinge, G.

Agricultural progress in western India; with diagrams. 11+253 p. tabs. D '21 N. Y., Longmans, Green bds. \$2 n.

King, Everett Edgar

Railway signaling. 369 p. il. O '21 N. Y., McGraw-Hill \$4 n.

Kingsley, Charles

The waterbabies; abridged with a memoir by Lucy Menzies. 219 p. front. S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Landon, Joseph Whittington

Elementary dynamics; a text-book for engineers. 7+246 p. diags. tabs. charts D '20 N. Y., Macmillan \$3.60 n.

Lawrence, David Herbert

Tortoises. [verse] 50 p. O c. N. Y., T. Seltzer bds. \$1.50 n.

A description of the life of a tortoise, from babyhood on.

Leadbeater, Charles Webster

The hidden side of Christian festivals. 508 p. D '20 Los Angeles, Cal., The St. Alban Press, 2041 Argyle Ave. \$4

The science of the sacraments. 560 p. fold. col. front. pls. diags. pors. D '20 Los Angeles, Cal., The St. Alban Press \$4.50

Lenin, Nikolai, pseud. [Vladimir Ulyanoff], and others

The new policies of Soviet Russia. 127 p. D [n.d.] Chic., C. H. Kerr & Co. \$1 n.

Contents: The meaning of the agricultural tax, by N. Lenin; The new economic policy of Soviet Russia, by N. Bukharin; The intellectuals and the Russian revolution, by S. J. Rutgers.

Liberal (The) Catholic church and the Theosophical society. 16 p. D [n.d.] Los Angeles, Cal., The St. Alban Press pap. 5 c.

Liberal (The) Catholic church statement of principles; summary of doctrine and table of the Apostolic succession. 19 p. O '21 Los Angeles, Cal., The St. Alban Press pap. 25 c.

Liberal (The) Catholic liturgy; with music as used at the Church of St. Alban, Sydney. 92 p. music obl. D [n.d.] Los Angeles, Cal., The St. Alban Press \$1.50

The services of the Liberal Catholic Church with the music necessary for the use of choirs and congregations.

Liturgy (The) according to the use of the Liberal Catholic church; prepared for the use of English-speaking congregations. 471 p. T [19] Los Angeles, Cal., The St. Alban Press \$2; leath. \$3

Longfellow, Henry Wadsworth

Tales of the Wayside Inn; selected and ed. by Louisa J. Stewart. 176 p. front. (por.) S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Hay, Oliver Perry

Descriptions of species of pleistocene, vertebrata, types or specimens of most of which are preserved in the United States national museum. various paging tabs., pls. O (No. 2391; from the proceedings of the U. S. Nat. Museum. v. 59) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Jacobs, Charles L., comp.

Bibliography on vocational guidance; a selected list of vocational guidance references for teachers; June, 1921; issued by the Federal board for vocational education. 35 p. O (Bull. no. 66; Trade and industrial ser., no. 19) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap. apply

Jordan, David Starr

The fish fauna of the California tertiary. various paging il. Q (University ser. biological sciences, v. 1, no. 4) '21 Stanford Univ. Cal., Stanford University pap. \$1

Liberal (The) Catholic church; a leaflet of general information. 2 p. D [n.d.] Los Angeles, Cal., The St. Alban Press \$1 per 100 copies

Lowe, Boutelle Ellsworth

The international protection of labor. 43+ 439 p. (54½ p. bibl.) O c. N. Y., Macmillan \$2.50 n.

Partial contents: The movement for international labor legislation; International labor organization of the League of Nations; International congresses of Socialists, 1864-1881; Socialist and labor congresses, 1883-1888; War-time Socialist congresses; International congresses of trade-unions; Labor treaties.

Macaulay, Thomas Babington Macaulay, 1st baron

The third chapter of Macaulay's history; ed. by S. A. Williams. 255 p. front. (por.) S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Macintyre, Ronald George

The other side of death; a study in Christian eschatology; [with an index of chief Biblical references.] 14+358 p. D '20 N. Y., Macmillan \$3.25 n.

Partial contents: The eschatology of Israel; Introduction to New Testament eschatology; The resurrection; St. Paul's teaching; Objections to potential immortality. There are also bibliographical footnotes.

Madison, Lucy Foster [Mrs. Winfield Scott Madison]

Lafayette; with il. by Frank E. Schoonover. 371 p. col. front. col. pls. col. por. il. Q '21 Phil., Penn Pub. Co. \$3.50 n. bxd.
An holiday edition.

Marsh, George

Toilers of the trails; il. by Frank E. Schoonover. 245 p. col. front. pls. O c. Phil., Penn Pub. Co. \$2.50 n.

A collection of stories of the life in the North at the Hudson's Bay Company's trading posts, among the Cree Indians and of the daring of the French Canadians in the wilderness.

Marshall, Leon Carroll, comp.

Business administration; [preface by L. C. Marshall.] 24+919 p. maps O [c. '21] Chic.,

Univ. of Chicago Press \$4 n.

Partial contents: The administration of personnel; Measuring aids of personnel administration; The administrations of market problems; The administration of finance; Basic features of administration.

Maxwell, Perriton

A third of life; [a novel.] 304 p. il. D '21 Bost., Small, Maynard \$1.90 n.

Milligan, Anna Augusta

Facts and folks in our fields abroad. 283 p. (2½ p. bibl.) front. pls. por. maps plans D [c. '21] Phil., United Presbyterian Bd. of Foreign Missions pap. 50 c.; 75 c.

The story of the religious activities in Egypt, India, the Sudan and Abyssinia.

Murry, John Middleton

Aspects of literature. 205 p. O '21 N. Y., Knopf \$3 n.

Nevison, Henry Woodd

Essays in freedom and rebellion. 213 p. O c. New Haven, Conn., Yale Univ. Press \$2 n.

Partial contents: The drama of freedom; Invested lives; The judgment of Paris; Farewell to Fleet Street; The future chance.

Niemeyer, Nannie, ed.

Stories from history; Patrick to Dunstan. 192 p. front. S (The kings' treasuries of literature) [n.d.] N. Y., Dutton 70 c. n.

Omar Khayyâm

Rubáiyât of Omar Khayyâm, the astronomer-poet of Persia; rendered into English verse by Edward Fitzgerald; with il. in col. by Wilfred J. Jones. 3+86 p. front. il. col. pls. S '21 N. Y., Harper \$1.25 n.; \$2 n.

Oppenheim, Lassa Francis Lawrence

International law; a treatise; v. 2, War and neutrality; 3rd ed. by Ronald F. Roxburgh. 45+671 p. O '21 N. Y., Longmans, Green \$12.50 n.

Library of Congress. Reading Room for the Blind.

American Braille books in the Room for the blind, Library of Congress, July, 1921; classified finding list; [preface by Gertrude T. Rider.] 16 p. O '21 Wash., D. C., Gov. Pr. Off., Library Branch apply

English Braille grades 1, 2 and 3* books in the Room for the blind, Library of Congress, July, 1921; classified finding list; [preface by Gertrude T. Rider.] 31 p. O '21 Wash., D. C., Gov. Pr. Off., Library Branch apply

Moon type books in the Room for the blind, Library of Congress, July, 1921; classified finding list; [preface by Gertrude T. Rider.] 16 p. O '21 Wash., D. C., Gov. Pr. Off., Library Branch apply.

New York point books in the Room for the blind, Library of Congress, July, 1921; classified finding list; [preface by Gertrude T. Rider.] 37 p. O '21 Wash., D. C., Gov. Pr. Off., Library Branch apply

Revised Braille grade 1½*, books in the Room for the blind, Library of Congress, July, 1921; classified finding list; [preface by Gertrude T. Rider.] 12 p. O '21 Wash., D. C., Gov. Pr. Off., Library Branch apply

Little (A) pathfinder to places of interest in or near North Woodstock, New Hampshire; 4th ed. 32 p. front. (fold plan.), fold. map, fold. chart nar. T. c. North Woodstock, N. H., North Woodstock Improvement Assn. pap. 35 c.

McClenahan, P. E.

Course in American citizenship in the grades for

the public schools; in compliance with an act for the teaching of American citizenship in the public schools located in the state of Iowa and providing for an outline of such subjects; 38th general assembly, Chapter 406. 135 p. (4¼ p. bibl.) O c. Des Moines, Ia., Dept. of Public Instruction, State of Iowa pap.

Magnesia Association of America

Defend your steam with "85% magnesia" pipe and boiler covering; a study of the causes and prevention of heat-losses in the transmission of steam for power or heating purposes; addressed to architects, to engineers and to heat users everywhere. 80 p. il. Q [c. '20] Phil., The Magnesia Assn. of America, 821 Bulletin Bldg. pap. 75 c.; gratis to engineers

Massachusetts. Department of Labor and Industries
Wages and hours of labor in the metal trades in Massachusetts, 1914-1919; being pt. 3 of the Annual report on the Statistics of labor, 1920, 72 p. tabs. O (Labor bull. no. 132) '20 Bost., Massachusetts Dept. of Labor and Industries Division of Statistics pap.

Milner, Robert Denniston

Heat production of honeybees in winter. 18 p. charts O (U. S. Dept. of agriculture, bull. no. 988; professional paper, Dec. 5, 1921) Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Moore, Herbert Fisher, and Kommer, J. B.

An investigation of the fatigue of metals. 185 p. il., pls. O (Engineering experiment station, bull. 124) '21 Urbana, Ill., Univ. of Illinois pap. 95 c.

Patterson, Homer LaFerie, comp.

Patterson's American educational directory; v. 18; containing a complete list and description of all the public, private and endowed schools, colleges, higher and secondary institutions of learning; a list of the state and county superintendents of public instruction, state educational associations and public school officials, the boards of education, city superintendents of schools, special supervisors, and principals of high schools, a library directory, the National educational associations and societies, university and college colors, etc.; together with much other information embodying a complete college and school directory. 946 p. O c. Chic., American Educational Co., 314 W. Superior St. \$6

Pocock, Guy N., ed.

Ballads and ballad poems. 191 p. front. (por.) S (The kings' treasures of literature) [n.d.] N. Y., Dutton 70 c. n.

Poems and ballads by Keats, Tennyson, R. L. Stevenson, Cowper, W. S. Gilbert, and others.

Porter, Mary F.

Applied psychology for nurses. 172 p. D c. Phil., Saunders \$1.50 n.

Partial contents: Consciousness; Relation of mind and body; The normal mind; Getting the patient's point of view; The psychology of the nurse; The nurse of the future.

Reeve, Rev. Thomas Ellis

In Wembo-Nyama's land; a story of the thrilling experiences in establishing the Methodist mission among the Atetela. 208 p. front. (pors.) pls. pors. D c. Nashville, Tenn., Smith & Lamar pap. 50 c.; \$1

A picture of the conditions, customs and character of the Atetela tribe in Central Africa, as observed by the missionary who started the religious work in 1914 among these people.

Richardson, Owen Willans

The emission of electricity from hot bodies; with diagrs.; 2nd ed. 8+320 p. O (Monographs on physics) '21 N. Y., Longmans, Green \$5.25 n.

Roberts, S. C.

A history of the Cambridge university press; 1521-1921. 15+190 p. (234 p. bibl.)

St. Louis. City Plan Commission

The St. Louis transit system; present and future. 36 p. fold. plans O '20 St. Louis, Mo., City Plan Commission, Room 231 Municipal Courts Bldg. pap.

San Francisco. City Planning Commission

Building zone ordinance; city and county of San Francisco; approved Oct. 3, 1921. no paging maps, plans O San Francisco, Cal., City Planning Commission; Room 236 City Hall pap.

Sanger, William Cary, Jr.

When hearts are young, and other stories; [The great tides; In the hands of the angels; An Easter.] 9+28 p. D [c. '21] Utica, N. Y., W. S. Purvis Print. priv. pr. [100 copies]

Seabury, Joseph Stowe

Reflections of a moose hunter; a personal resumé of the serious, picturesque, and droll aspects of life in the moose country; with photographs by the author and others. 68 p. front., pls. O [c. '21] Bost., [Author], 73 Water St. bds. priv. pr.

Slingerland, William Henry

Child welfare work in Colorado; a study of public

front. pors. facsm. pls. O '21 N. Y., Macmillan \$6 n.

Written to mark the 400th anniversary of Cambridge printing, this book traces the development of the University Press from the time of John Siberch to the present day.

St. Alban (The) hymnal; compiled for the use of the Liberal Catholic church in the United States of America; [without music.] 622 p. T '21 Los Angeles, Cal., The St. Alban Press \$2; leath. \$3

St. Alban (The) hymnal; musical supplement. 53 p. O '21 Los Angeles, Cal., The St. Alban Press pap. \$1

St. Paul, Mother

Ortus Christi; meditations for Advent; preface by Rev. Joseph Rickaby. 134 p. D '21 N. Y., Longmans, Green \$1.75 n.

Scott, Sir Walter, bart.

Marmion; ed. by H. J. Findlay. 250 p. front. (por.) S (The kings' treasures of literature) [n.d.] N. Y., Dutton 70 c. n.

Shakespeare, William

The merry wives of Windsor. 39+149 p. front. (por.) S (The new Shakespeare) '21 N. Y., Macmillan \$2.50 n.

Smith, Evelyn, comp.

Form-room plays; senior; compiled from English literature. 253 p. front. (por.) S (The kings' treasures of literature) [n.d.] N. Y., Dutton 70 c. n.

Partial contents: The Mill on the Floss, from George Eliot; Nicholas Nickleby, from Dickens's; Comus, from Milton's masque; The Alchemist, from Ben Johnson.

Smith, Roy L.

Moving pictures in the church. 74 p. front. pls. D [c. '21] N. Y. and Cin., Abingdon Press pap. 35 c. n.

Partial contents: Getting our church into the moving picture business; Pictures in the community program; Financing the church picture program.

Spencer, William Homer

Law and business; v. 2, Law and the market, law and finance. 18+670 p. O [c. '21] Chic., Univ. of Chicago Press \$4.50 n.

Partial contents: Market transactions; Market practices; Legal devices for securing money and credit; Powers of creditors; Privileges of debtors.

and private agencies and institutions and conditions of service, in the care of dependent, delinquent and defective children; for the Extension division of the State university and the social workers and organizations of Colorado. 8+174 p. tabs. D (Bull. v. 20, no. 10; general ser. no. 161. extension ser. no. 43) Boulder, Col., Univ. of Colorado pap. apply

Smiley, Frank Jason

A report upon the boreal flora of the Sierra Nevada of California. 423 p. (734 p. bibl.) O (Univ. of Cal. pub. in botany, v. 9) '21 Berkeley, Cal., Univ. of California pap. \$5

Smyth, William Henry

Technocracy, first and second series; Social universals. 62 p. O [c. '21] Berkeley, Cal., [Author], Fernwald, pap.

Spain, Charles L.

The platoon school in Detroit. 108 p. plans, tabs. (part. fold.), diagrs. O (Research bull. no. 2) [c. '20] Detroit, Mich., The Detroit Board of Education apply

Taggart, John McTaggart Ellis

The nature of existence; v. 1. 21+309 p. O '21 N. Y., Macmillan \$7.50 n.

A study of the characteristics which belong to existence as a whole.

Taussig, Frank William

Principles of economics; v. 1; 3rd ed. rev. 23+545 p. O '21 c. '11-'21 N. Y., Macmillan \$3 n.

This volume is divided into four books—i. e., The Organization of Production; Value and Exchange; Money and the Mechanism of Exchange; International Trade. There are bibliographical references at the end of each book.

Taylor, Bert Leston [B. L. T., pseud.]

A penny whistle; together with The Babette ballads; with a foreword by Franklin P. Adams; [verse]. 14+129 p. front. (por.) D c. N. Y., Knopf \$1.50 n.

The volume of poems which Mr. Taylor planned, contains what he considered his best poems of the last eight years. The title and the sequence of the poems are his also.

Terry, Charles Sanford

A history of Scotland; from the Roman evacuation to the disruption, 1843. 55+653 p. front. (por.) geneal. tabs. maps (part fold.) O '20 N. Y., Macmillan \$2.50 n.

Tilley, Arthur Augustus, ed.

Cambridge readings in French literature. 15+224 p. front. pls. pors. D '20 N. Y., Macmillan \$2.50 n.

Extracts from the works of Villon, Perrault, Marot, Molière, Boileau, La Fontaine, Flaubert, Hugo, Renan, Dumas, Thiers, Sorel, Ségur, Chateaubriand, and others.

Vogt, Volrath, i. e. Henrik Ludwig Volrath

Art and religion. 16+265 p. front. pls. O New Haven, Conn., Yale Univ. Press \$5 n.

Partial contents: The unity of religion and art; The sensational character of art; Prophet and priest;

Symbols and sacraments; The order of the Liturgy; Music; Architectural style; Religious ideas for the architect.

Vopicka, Charles J.

Secrets of the Balkans; seven years of a diplomatist's life in the storm center of Europe. 16+330 p. front. (por.) pls. pors. O c. Chic. & N. Y., Rand McNally \$3 n.

Experiences in Serbia, Bulgaria, Roumania, Russia and other centres of Europe.

Webb, Sidney and Webb, Beatrice Potter [Mrs. Sidney Webb]

The consumers' co-operative movement. 15+504 p. tabs. O '21 N. Y., Longmans, Green \$6.50 n.

Partial contents: The co-operative store; Federal institutions; The co-operative employees; Some remediable defects and shortcomings of the consumers' co-operative movement in Great Britain.

Wilson, Woodrow, i. e., Thomas Woodrow

Division and reunion; with additional chapters bringing the narrative down to the end of 1918 by Edward S. Corwin; with 6 maps; [new ed.] 19+455 p. (2½ p. bibl.) front. (fold. col. map) S (Epochs of American history) '21 c. '93-'21 N. Y., Longmans, Green \$1.25 n.

Wodehouse, Helen

Sunday talks to teachers. 126 p. D c. N. Y., Macmillan bds. \$1.25 n.

Essays of encouragement for church workers.

Worcester, Dean Conant

The Philippines, past and present; [new ed.], 2 v. in 1. 50+1024 p. front. (pors.) pls. fold. maps (part col.) pors. O '21 c. '14 N. Y., Macmillan \$5 n.

Yarbrough, John Coffee

A tale of exiles; [a romance]. 130 p. front. (map) D [c. '21] Bost., The Roxburgh Pub. Co. \$1 n.

Stevenson, Robert Louis Balfour

Diogenes at the Saville club; with an introd. by Vincent Starrett. 16 p. O '21 Chic., Frank M. Morris, 24 N. Wabash Ave. [150 copies priv. pr., not for sale]

Tarn, David E.

The town of Suffield, Conn.; an architectural monograph; [photographs by Kenneth Clark.] 16 p. front., pls. O '21 (The White Pine ser., v. 7, Dec. 6) N. Y., Russell Whitehead, 132 Madison Ave. pap. gratis

Tozzer, Alfred Marston

Excavation of a site at Santiago Ahuitzotla, D. F. Mexico. 56 p. (½ p. bibl.) col. fold. plan. pls. O (Smithsonian Inst., Bu. of American ethnology, bull. 74) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc.

Unemployment (The) problem; report of the Fellowship committee on unemployment, no paging (1½ p. bibl.) O [n. d.] N. Y., The Fellowship of Reconciliation, 108 Lexington Ave. pap. 5 c.

United States Steel Corp. Bu. of Technical Instruction.

The methods of the chemists of the United States steel corp. for the sampling and analysis of alloy steels; 2nd ed. 7+81 p. diags. O [c. '21] Pittsburgh, Pa., U. S. Steel Corporation apply

Wall, Alexander

Analytical credits; a study in brief of the methods used to accumulate, tabulate and analyze information for the protection of loans and credit extensions. 6+28 p. tabs., forms. O [c. '21] Indianapolis, Ind., The Bobbs-Merrill Co. \$3 n.

Warner, Joseph Lowrey

The Association of Nations. 17 p. O c. '21 Phoenix, Ariz., [Author] pap.

Weymouth, Frank W.

The edible clams, mussels and scollops of California. 72 p. front., il., pls. O (Contribution no. 22 from the State fisheries laboratory, Fish bull. no. 4) '20 Sacramento, Cal., California Fish & Game Commission apply

Williams, Mary Floyd

History of the San Francisco committee of vigilance of 1851; a study of social control on the California frontier in the days of the gold rush. 543 p. (43 p. bibl.) front. O (Univ. of Cal. pub. in history, v. 12) '21 Berkeley, Cal., Univ. of California Press pap. \$5

Papers of the San Francisco committee of vigilance of 1851; minutes and miscellaneous papers, financial accounts and vouchers. 906 p. (2 p. bibl.) front. (facsm.) fold. charts, fold. plans O '19 Pub. of the Academy of Pacific coast history, v. 4) Berkeley, Cal., Univ. of California Press pap. \$5

Wilson, Calvert, comp.

Wilson's mining laws of the United States. Arizona, California, Colorado, Nevada, Oregon, and Utah; with forms-annotated; special chapter on oil claims, [new 1921 ed.] 240 p. O c. '21 Los Angeles, Cal., [Author], 340 Wilcox Bldg. pap. \$1.50

Yale, Charles G.

Gold, silver, copper, lead and zinc in California and Oregon in 1920; mines report, pub. November 25, 1921. various paging tabs. O (Dept. of the Interior: U. S. Geol. Survey) '21 Wash., D. C., Gov. Pr. Off., Supt. of Doc. pap.

Rare Books, Autographs and Prints

ONE of the most interesting of the closing exhibitions of the year was that of a collection of eighteenth century drawings at the Gimpel and Waldenstein Galleries. The drawings reveal the appreciation of the French artist for character frequently with greater effect than the paintings.

The print shops are now pausing to take a breath and change their displays for January exhibitions. There is a feeling abroad that business during the remainder of the season will be livelier than it has been in its earlier months. There will probably be more doing in the auction rooms, as there has been few print sales thus far.

A reader in a clipping agency who has gathered thousands of newspaper clippings denouncing the Fordney Tariff schedule on books says that he has not yet seen a single defence from any source. Every editorial utterance or expression of any kind on the subject has been all in opposition to the bill. This is true of every state in the Union.

An exhibition of water colors and original drawings of the most eminent illustrators of the last century, including William Blake, George Cruikshank, Thomas Rowlandson and John Leech and, also, fine examples of the work of Edmund Dulac, Arthur Rackham and Jack Yeats and other artists of our own time, are on view at the bookshop of James F. Drake, Inc., 4 West Fortieth Street.

The first part of the auction season ending with the holidays will undoubtedly show a loss of business compared with the same period of last year. Prices on the whole, however, have been fairly satisfactory. Of course there has been a contraction of values and there is little of the high spirits of two or three years ago, but after all business is quite as good as has been generally expected.

The well known war poem, "In Flanders Field," by the late Lieut.-Col. John MacCrae, of the Canadian Expeditionary Force, has just been issued as an attractive little book with illuminations by Ernest Clegg, late of the Bedfordshire Regiment, by the Rudge Press of Mount Vernon. The illuminations are in the style of the old missals and all of the details of the little book including the printing are excellently done. A preface by Bishop Manning briefly recounts the story of Colonel MacCrae's life.

There are many collections on special subjects scattered broadcast over the country that are comparatively unknown. On the top floor of an old building in Montgomery Street in Jersey City is the miscellaneous dramatic collection of William A. Hildebrand. Here it is said are 15,000 books and pamphlets, hun-

dreds of scrap books, portraits and signed photographs of actors, rare lithographs and thousands of play bills and newspaper clippings. Several rooms are crowded with the collection. There is a great deal of material relating to Jenny Lind and her work and it was in one of these rooms that the Jenny Lind Memorial Association was organized. Mr. Hildebrand who brought all of these treasures together was formerly librarian of the New York Historical Society.

Records and mementoes of Theodore Roosevelt will be shown in the great exhibition room of the New York Public Library beginning on January 6, the third anniversary of Colonel Roosevelt's death. The display will be under the joint auspices of the New York Public Library and the Roosevelt Memorial Association. This will be the most interesting and striking thing of the sort that has ever been assembled in this country about the life and personality of any individual. It will be arranged chronologically and will consist of manuscripts, letters, diaries, photographs, cartoons and campaign material of all descriptions; first editions of all of Col. Roosevelt's works, and certain rare manuscript material such as his ranch ledger and the minutes of the first meeting of the cattlemen of Western Dakota, assembled by him. Mrs. Roosevelt has lent the association for the exhibit a collection of the diaries which Colonel Roosevelt kept, beginning with a journal which he filled as a homesick boy in Europe in 1869 and ending with the hunting record he kept in Brazil in 1914. She is also lending the records he made as a naturalist in Egypt in 1872 and the catalog of the "Roosevelt Museum" which he conducted in New York on his return. These mementoes will be on view for three months.

The collection of laws of New York and other American Colonies of Great Britain owned by Russel Benedict of Brooklyn, justice of the Supreme Court, will be sold at the American Art Galleries in February. It includes the acts and laws of the Colony and State of New York, with revisions, session laws and ordinances of the City and State until 1800. The number of imprints by early New York printers, especially by William Bradford the first New York printer, is remarkable. There are twenty-four of his imprints and an autograph letter signed by him; sixteen of Hugh Caine, fifteen of James Parker, and twenty-seven by Peter Zenger. Among the Massachusetts items is "General Laws and Liberties" printed in 1675 by Samuel Green, of which only five copies are known. The Rhode Island items include "Acts and Laws" printed by the Widow Franklin in 1745. The "Acts of the General Assembly" of New Jersey printed by Bradford in Philadelphia in 1732 has his signature on the title. The Pennsylvania lots comprise books printed by Andrew Bradford and Benjamin Franklin.

There are also rare lots printed in North Carolina, South Carolina and New Hampshire. The "Constitution of the United States," with certificate of adoption by the Connecticut Convention printed in 1781 is the only copy known. The sale will be one of the most important in its special field ever held in this country.

Professor Alois Brandl, head of the English department of the University of Berlin, declares that the world may have lost the greatest of the writings of Shakespeare. He supports his theory by what is said to be hitherto unnoticed evidence found in a pamphlet in the British Museum published in 1729 whose author is believed to be John Roberts. Here it is stated that Shakespeare left two trunks filled with loose papers and manuscripts which were thrown about a garret room and were the property of an uneducated baker of Warwick who married one of the poet's descendants. They were destroyed when Warwick was razed by a fire. Roberts says that these writings came to the special knowledge of "the late Sir William Bishop" who was intimately acquainted in the circles in which Shakespeare moved. Many of the statements in this pamphlet have been verified and they tend to give the color of truth to it generally. "Might it not be," Professor Brandl is reported to have said, "that Shakespeare did his best writing at the last! He was relieved of catering to the box office and public taste—relieved, too, of a clash with censorship. He was free to write as his genius dictated. It is tempting to imagine the scope of what Shakespeare in his dignity and maturity and untrammelled by any thing but artistic considerations might have placed on paper."

President Harding, at the suggestion of Secretary Hughes, has issued an executive order transferring from the State Department to the Library of Congress a number of precious historical documents, including the Articles of Confederation, the journal of the convention that framed the Constitution of the United States, Jefferson's rough draft of the Declaration of Independence, James Madison's notes on the debates in the Constitutional Convention, a number of Continental Congress papers, the Franklin papers, the Jefferson papers and Madison papers. In 1903 President Roosevelt ordered the transfer to the Library of Congress of the historical papers which had been placed in the State Department before there was any other depository suitable for them, and the major part of the great Jefferson, Madison, Hamilton, Franklin and Monroe collections and the papers of the Continental Congress were then turned over to the Library. President Roosevelt's order, however, permitted the State Department to make a selection of papers which it retained because they were supposed to have special reference to foreign affairs and to the formation of the Constitution. These are the papers which have been added to the main collection of which they are a part. The president recently ordered that the Declaration of Independence and the Con-

stitution be transferred to the Library of Congress and this led the way to the new executive order. The Manuscript Division of the Library of Congress, which now has one of the largest collections of historical manuscripts in the world, is thought to be the most safe and fitting place for these papers and the action taken at the Secretary of State's suggestion will, it is believed, be welcomed by historical students and approved generally.

F. M. H.

Catalogs Received

Clean second-hand books, including miscellaneous works of travel, biography, etc. Day's Library, Ltd., 96 Mount Street, Park Lane, London, W. 1, England.

Collection of books on anthropology, folk-lore and archaeology, including the early history of man, native races, manners, customs and beliefs, etc. (No. 421; Items 1149.) Francis Edwards, 83 High Street, Marylebone, London, W. 1, England.

Important works on botany, fossil plants and agriculture, chiefly from the recently purchased library of the late Prof. Ph. van Tieghem of The Sorbonne, Paris. (No. 90; Items 1614.) Dulau & Co., Ltd., 34-36 Margaret Street, Oxford Circus, London, W. 1, England.

Interesting books, many in new condition and suitable for presentation. (No. 270; Items 636.) Holland Bros., 21, John Bright Street, Birmingham, England.

Books, pamphlets, prints, excerpts and mss. relating to natural history, zoology, botany, etc. (No. 41; Items 2737.) The Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.

Rare and beautiful books, English and foreign literature of the 15th to 17th Century. (No. 420; Items 584.) Francis Edwards, 83 High St., Marylebone, London, W. 1, England.

Classical, Oriental, foreign and rare books. (No. 14; Items 1620.) Robert C. MacMahon, 78 West 55th St., New York City.

General literature, including history, philosophy, religion, sociology, technology, etc. (No. 165; Items 2841.) Björck & Björcksson, Drottninggatan 62, Stockholm, Sweden.

Interesting books, special items, Americana, general history, travel, biography, Napoleonic, Irish and Scotch books, etc. (No. 11; Items 442.) Albert Britnell, 815 Yonge St., Toronto, Canada.

CLEMENT K. Shorter, in a recent number of the *London Sphere*, says: "I have received first number of *The Bookman's Journal* in its new form as a monthly magazine. On the whole I count *The Bookman's Journal* a publication which may well justify its existence. I sincerely hope it will prove successful. Typographically, at any rate, it is beyond the criticism even of the most exigent mind."

PERCY HAMMOND recently, in his book column of the *New York Tribune*, quoted from E. V. Lucas' comments on the movies in "Roving East and Roving West." Mr. Lucas says "that the novelist who can write a living book is a traitor to his art and conscience if he prefers the easy money of the film." Yet he continues that even Dickens and Thackeray would have been frail if they had been beckoned to sin by Mr. Laskey's millions. "David Copperfield" and "Vanity Fair" would not have been written as an endowment to millions of grateful readers in perpetuity, but as plots for the immediate necessity of the picture palaces.

Issued Every Saturday

The Publishers' Weekly

62 West 45th St., New York

Subscription Rates

In Zones 1, 2, 3, 4, and 5.....\$6.00
 In Zones 6, 7, and 8..... 6.50
 To Canada 6.50
 To Foreign Countries 7.00
 Single copies, 15 cents. Educational Number, in leatherette, \$1.00; Christmas Bookshelf, 25 cents.

Advertising Rates

Front Section (full pages only)\$60.00
 Back Section—
 One page\$50.00 Half page\$30.00
 Quarter page 15.00 Eighth page 7.50
 The above rates are unspecified positions.
 Higher rates for Summer Reading, Educational Number and the Christmas Bookshelf.

The Weekly Book Exchange**Books Wanted and for Sale**

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly. Objectionable books are excluded as far as they are noted.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

In answering, please state edition, condition and price, including postage or express charges. Houses that will deal exclusively on a cash-on-delivery basis should put [Cash] after their firm name. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

Academy Book Shop, 746 Lexington Ave., New York
 Ackerman, A. W., The Price of Peace.
 Brown, Hypkin, Farmer Bibbins.
 Baring-Gould, Court Royal.
 Carling, J. R., The Doomed City.
 Costello, Pietro, A Sinner of Israel.
 Glass, Montague, Object Matrimony.
 Kelly, W. P., The Assyrian Bride.
 Kingsley, Florence, The Star of Love.
 More, E. A., Captain of Men.
 White, W. H., Clara Hapgood.
 Shiel, M. P., The Lord of the Sea.
 McLaws, E. L., Jezebel.

J. N. Adam & Co., Buffalo, N. Y.

Sabatier, Sea Hawk.
 Zola's Downfall.

Allen Book and Printing Co., Troy, N. Y.

Hughes, Old Nest, Century Co.
 Morley's English Winters, vols. 4, 5, 6, and 8.
 Living Up to Billy, Elizabeth Cooper.
 The Cat, R. S. Hindekoper, Appleton.
 Taine's English Literature, Holt, one vol. ed.
 John Fiske's Works, set.
 Booklover's Shakespeare, 40 vols., Univ. Society.
 Stanton, P. Allen, Down in Dixie.
 Brandow, Story of Old Saratoga.

**American Baptist Publication Society,
 Kansas City, Mo.**

History of the English Baptists, by Carlyle.

The American News Co., Inc., 9 Park Place, N. Y.

The Haines Interest Book, pub. in New Jersey.

William H. Andre, Kittredge Bldg., Denver, Col.

Catholic Cyclopedia.
 A Good Set of Cooper.
 Chronicles of America, by Yale Press.
 Short History of American People by Woodrow Wilson.
 Mackey History of Freemasonry.
 Set of Hart's American Nation.
 Scribner Edition of Field.
 Scribner Edition of Page.
 Barrie Edition of Zola.
 The Worlds and I, by Ella Wheeler Wilcox.

The Baker & Taylor Co., 354 Fourth Ave., N. Y.

Soldier's Farewell by Chas. Paul.

Rev. H. A. Baldwin, 6001 Franklin Ave., Cleveland, O.
 Henry Alford's Greek Testament, a Critical and Exegetical Commentary.
 Vaughns Hous with the Mystics.

L. L. Barrett, 217 Broadway, N. Y. City

Introduction to Mathematical Theory of Heat Conduction, by Ingersoll & Zobel, state price.

N. J. Bartlett & Co., 37 Cornhill, Boston, Mass.

Century Dict. of Names.
 Porter's Cruise of the Essex.
 Trial of Bishop Onderdonk.
 Advertisements in the Spectator.
 Favorite Flies, Florence O. Maybury.

C. P. Bensinger Cable Code Book Co., 19 Whitehall St., New York

Universal Lumber, A B C 5th Code.
 Shepperson Cotton, Samper's Code.
 Western Union Lieber's, 5-letter Code.
 Any American-Foreign Language Code.

Arthur F. Bird, 22 Bedford St., Strand, London, Eng.

Scott, Paints and Colors.

The Bobbs-Merrill Co., 185 Madison Ave., New York
 Memoirs of S. S. Prentiss, edited by his brother, and published 1850, quote price.

The Bookster, 148 Lexington Ave., New York

Daisy Miller, Half Hour Series.
 11th Ed. Britannica.
 Wetherill, The Wandering Joy.
 Watson, Devils Pulpit.
 Huneker, Chopin.
 Huneker, Egoists.
 Human, Leopard Society.
 Ambrose Bierce, anything.
 Ezra Pound, anything.
 Conrad, Inheritors, N. Y., 1901.
 Curzon's Monasteries of the Far East.

Bosler Memorial Library, Carlisle, Pa.

Matson, References for Literary Workers.
 Oman, Byzantine Empire.
 Charles L. Bowman & Co., 118 E. 25th St., N. Y.
 The Traffic Library, 14 vols., 1921 ed., state condition.

Boyd's, 314 Studio Bldg., Kansas City, Mo.

Banjo, complete text books, plain, fancy, professional.

Brentano's 5th Ave., and 27th St., New York City
 Surgeon's Log, by Abraham, pub. by Dutton.
 Fishes by Jordan, Holt.

BOOKS WANTED—Continued

Brentano's—Continued

Wells' Outline of History, 2 vols., 1st edition.
 Mark Twain's Library of Humor, 1 vol. 8vo. ed.
 Fishing with the Fly, 1883, pub. by Little.
 Works of Lafcadio Hearn, any first editions.
 Bits of Life.
 Andes and the Amazon, Orton.
 Modern Billiards, Garno.
 Happy Ending, Guiney.
 As to the Manchester Man, Isabel Banks, (3).
 The Caravaners.
 The Great Amherst Mystery, Hubbell.
 Alpha and Omega, James Harrison.
 The Little Green Door.
 Comfort Found in Good Old Books.
 Mary Baker Eddy, Georgine Milmine.
 Later Works of Beardsley.
 Self Knowledge, Abhedanda Ashrama.
 Old Virginia Homes and Churches, Lancaster.
 Domesticated Trout How to Breed and Grow Them,
 6th ed., Livingstone Stone.
 The Life Worth Living, Thos. Dixon, Jr.
 Cosmic Consciousness.
 Rhymes of a Little Boy, Burgess Johnson.
 History of Modern Civilization.
 Mankind in the Making, H. G. Wells.
 Pasolin, Catherine Spozza.
 Massey Tama Tephe, the Jewish Princess, John
 Dunham, W. Hardwick.
 Mayor Gaynor's Letters.
 Aeroplane Designing for Amateurs, 1911, Reilly
 Button.
 Set of Andrew Jackson Davis Weeks, 33 vols.
 Simon Son of Man, Riegel and Jordan.
 Wampum and Old Gold, H. Allen.
 Seventh Person, Brace.
 Curves of Life, Cook.
 St. Nicholas, bound 2 vols. 1916.
 Marie Claire.
 Forecastle to Cabin.
 Lays of Marie de France, Eugene Mason.
 Letters from Old Railway Official to His Son,
 Hine.
 Heather Moon, Williamson.
 Eat Your Way to Health, Dr. Rose.
 Young April, A. and E. Castle.
 Husbands Story, Phillips.
 My Italian Year.
 Italians of Today, T. Richard Bagelot.
 My Guest of the Arab-Horse, H. C. Davenport.
 The Triumph of Love, Ed. Holmes.
 History of Criticism, Saintsbury.
 Seven Plays of Oscar Wilde, 1 vol.
 Friday, the Thirteenth, Thos. W. Louison.
 Doherty on Tennis.
 English Who's Who, 1921.
 Sam's Kid, Mills Young.
 Arsene Lupin.
 The Brick Row Book Shop, Inc., 104 High St., New
 Haven, Conn.
 Dobson's Vignettes, Any ed.
 J. LeRoy Flecker, Collected Poems.
 Borrow, Welch Poems (leather).
 Flandrau, Diary of a Freshman.
 The Brick Row Book Shop, Inc., 19 E. 47th St., N. Y.
 The Captive of Love, by Bakin.
 Bridgman's Book Shop, 108 Main St., Northampton,
 Mass.
 Bismaya, or the Lost City of Adab by Edgar J.
 Banks.
 Life of Deborah Sampson, 1866.
 Female Review or Memoir of an American Young
 Lady by Mann, 1797.
 Albert Britnell, 815 Yonge St., Toronto, Can. [Cash]
 Hard's Mushrooms, Edible and Otherwise.
 The Burrows Bros. Co., Euclid Ave., Cleveland, O.
 Elfin, Songs.
 Gerard Carter, 12 South Broadway, St. Louis.
 Fern, Fanny, Ruth Hall.
 Peete, S. D., Ancient American Architecture.
 Pete, S. D., Ancient American Mythology.

C. N. Caspar Co., 454 E. Water, Milwaukee, Wis.
 Dickens, Aoutledge illustr. ed., Pickwick; Curiosity
 Shop; Twist; Two Cities.
 Brannet, Distillation of Alcohol.
 Norton, Blending of Liquors.
 James, Golden Bowl.
 Conway, Sacred Anthology.
 Peck, Sword of Dundee.
 Hymns, ancient and modern, 1861; do., 1875.
 Rare, English Hexameters from Goethe and Schiller.
 Goethe, Faust, Trans. by Blackie; do. by Hills.
 Blackie, Wisdom of Goethe.
 Bancroft, Life and Genius of Goethe.
 North American Review, 1824.
 Hare, Victory of Faith.
 Bell, Ranske, Health, Speech and Song.
 Moore, Impressions and Opinions.
 Ashjornson, East of the Sun, illustr. by Nielson.
 Federal Reporter.
 Jensen, Karine.
 Tweed, Biography, 2 vols.

Chamberlain Bros., Pittsfield, Mass.

New Natural History (vol on animals) Lydecker.
 Pub. by Merrill and Baker.

George M. Chandler, 75 E. Van Buren St., Chicago
 Dumas, Three Musketeers, 2 vols., ill. by Leloir.
 Thayers, Cavour, large 8vo. ed., 2 vols.
 Dunbar, Travel in America.
 Warder, The Universe, a Vast Electric Organism.
 Cabell, A Line of Love, 1st ed.

William Gerard Chapman, 118 N. LaSalle St., Chicago

Brainerd, Misdemeanors of Nancy.
 Brainerd, Nancy's Country Christmas.
 Brainerd, Concerning Belinda.

The John Clark Co., Cleveland, O.

Bennett, History of the Panama Canal.
 Channing, History of the U. S.
 Cortissoz, Life of Whitelaw Reid.
 Du Bois, Elementary Principles of Mechanics.
 Doyle, English Colonies in America, vols. 4 and 5.
 Flagellation in France, 1898.
 Jones, Owen, Grammar of Ornament, 1856.
 Repington, The First World War.
 Racinet's Polychromatic Ornament; English text.
 Both series.
 Shufeldt's Studies of the Human Form.
 Wilcox, Children of Israel from the Garden of
 Eden to the Crossing of the Red Sea.

Colesworthy, Book Store, 66 Cornhill, Boston, Mass.

Portsmouth, History and Picturesque.
 The Shell Book by Rogers.

Columbia University, The Library, New York City

Boykin, S., Memorial vol. of Hon. Howell Cobb.
 Whipple, G., Value of Pure Water, Wiley.

The Corner Bookstores, Ithaca, N. Y.

Recollections of Anton House, Augustus Hoppin,
 Houghton, Mifflin Co.

S. Cottlow, 1688 Third Ave., New York City

Books on Precious Stones and Gems.
 The Brides Hero, B. Reynolds.
 House of Glass, A Play.

Dartmouth College Library, Hanover, N. H.

Frederic, H., Damnation of Theron Ware.
 Osborn, From Greeks to Darwin.

John F. Davies, 3122 Arcade Bldg., Seattle, Wash.

Austen, Jane, Emma (Peacock ed.)
 Austen, Jane, Northanger Abbey (Peacock ed.)
 Austen, Jane, Persuasion (Peacock ed.)
 Austen, Jane, Sense and Sensibility (Peacock ed.)
 Seward, Wm. H., Works.
 Thomas, W. H., Goldhunters in Europe.
 Thomas, W. H., Life in East Indies.
 Thomas, W. H., Slaver's Adventures.
 Thomas, W. H., Whaleman's Adventures.

The Public Library, Detroit, Mich.

Huneker, J., Painted Veils.
 Farmer, History of Detroit and Michigan, vol 2 only.
 Dixie Business Book Shop, 140 Greenwich St., N. Y.
 A Narrative of the Campaign in the Valley of the
 Shenandoah, Paterson.
 Complete set Monetary Commission Series.

BOOKS WANTED—Continued

The H. and W. B. Drew Co., Jacksonville, Fla.
Gulliber's Travels by Lardner, pub. by Bobbs-Merrill Co.

E. P. Dutton & Co., 681 Fifth Ave., New York
Butler, Samuel, Alps and Sanctuaries.
Clathorpe, Clay and Rainbows.
De Mille, American Baron. The Seven Hills, Boston, 1873.
France, Honey Bee.
Irving, Washington, Life of Washington, Crayon ed. vol. 4, vol. 23 of set.
Johnston, Strange Adventures Down Green River.
Jacobs, R. P., Journal of, 1852, Toronto.
Kemp, Dixon, Manual of Yacht and Boat Sailing. Lights and Shadows of Scottish Life.
Melville, Herman, Omoo, 1st ed. 2 vols. N. Y. 1847.
Mauzy, Physical Geography of the Sea.
Maeterlink, Our Friend the Dog.
National Geographies Magazine for March, 1919, (3 copies).
Samuel's From Forecastle to Cabin.

Edward Eberstadt, 25 West 42nd St., New York
California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Co., 239 Post St., San Francisco.
Arts and Crafts of Ancient Egypt, Petrie.
Winds of God, Hutton.
Cinnamon Rose, Mary E. Wilkins.
East of the Sun and West of the Moon, illus by Kay Neilson.
Vandover the Brute.
One Look Back, Geo. W. Russell.
Christ and the Eternal Order, Buckham.

Geo. Fabyan, Riverbank Laboratories, Geneva, Ill., or Walter M. Hill, 22 E. Washington St., Chicago
Works on Ciphers, Obscure Writing, Symbols. Synthetic Elements, Cryptic Forms of Language Cryptography. Ancient Symbolic Steganography Signs, and other unusual characters in writing; also the Art of Deciphering.

Financial Publishing Co., 17 Joy St., Boston, Mass.
Poor's Manual of Railroads 1917-18-19-20.
Moody's Manual of Industrials 1917-18-19-20.

Adolph F. Foerster, 110 N. Monroe St., Peoria, Ill.
Hilton's Applied Psychology, 12 vols.
Parkyn's Auto Suggestion.
A. Crane's Right and Wrong Thinking.
The New Indexed Bible, Dickson Pub. Company.
The Analytical Reference Bible, Funk Wagnalls.
Any One of the Edinburgh Lectures, Series by T. Troward.

Alfred Fowler, 17 Board of Trade Building, Kansas City, Mo.

Hamerton, Etcher's Handbook.
Doves Press Bible.

Fowler Bros., 747 S. Broadway, Los Angeles, Cal.
Exodontia, Winter.
Jurgen, Cabell.

W. & G. Foyle, Ltd., 121-125 Charing Cross Road, London, Eng.

Eckel, Portland Cement.
Meade, Portland Cement.

Franklin Bookshop, 920 Walnut St., Philadelphia, Pa.
Rafinesque, Annals of Kentucky.
Rafinesque, Life of Travels.
Rafinesque, Any original publications, 1808-40.
Dall, Resources of Alaska.
Amer. Pharmacopeia, 1st and 2nd, 1820 &c.
Meehan's Flowers and Ferns of U. S.
Nuttall's Water Birds, Boston 1834.
Gardeners' Monthly, complete set, 17 vols.
Pittonia, by Greene, 4 vols. Botany.
Bartram's Travels in Carolina &c., Phila. 1791.
Gray's Genera of Plants of U. S.
Gray's Synoptical Flora, 3 vols.
Hedrick and others. Apples, Grapes, Plums, &c of N. Y. State.

Franklin Bookshop—Continued

Sargent's Trees of N. America.
Sargent's Sylva of N. America, 14 vols. 4to.
Small's Flora of Southeastern U. S.

Friedmans' Booksellers, 53 W. 47th St., New York
Aldrich, T. B., 1st editions.
Furtwangler's Greek and Roman Sculpture.
Chittendon's History of Fur Trade.
Luther's Work in English.
Spinoza's Political and Ethical Philosophy.
Nicholas and Hay, Lincoln, leather binding.
Carroll, Lewis, Books By.
Earle's Two Centuries of Costume in America.
Trail, Social England, 6 vols.
Vasari, Lives of Most Eminent Painters, Bohn.
Nietzsche, Complete Set.
Cambridge Poets, Browning, Milton, Keats.
God's Acre Beautiful.
Viking Age, 2 vols.
Ficke, Chats on Japanese Prints.
Letters of George Meredith, by His Son.
World Book, 10 vols.
Archto, Mechan.
Beerbohm, 1st edition.
Rutger's Scarlet Letter.
Engineering News Record, Bound Volumes.
Morley's Miscellaneous.
Gibbs, Men and Women of the French Revolution.
"acon, Old New England Churches.
Dyer, Lure of the Antique.
Bunner, Second Crop.
Catholic Encyclopedia, Thick Paper.
Malthus on population.

Gammel's Book Store, Austin, Texas
Any book reporting trial of Richard P. Robinson for murder of Helen Jewett in New York City in early thirties.

Gardenside Bookshop, 280 Dartmouth St., Boston 17, Mass.

Lady of the Lake, contemporary binding.
Bulstrode, anything written by.
Rupert Brooke, 1914.
Zola, La Tems, trans. by Dawson.
Bab Ballads, small nice edition.
Thackeray, Rose and the Ring, 1st edition.
Alcott, Little Women, 1st edition.
Drinkwater, Abraham Lincoln, 1st edition.
Johnson's Works, nice bound set.

The J. K. Gill Co., Portland, Oregon
Pericles and Askasia, Walter Savage Landor.
Julius Caesar and the Foundation of the Roman Empire, Fowler.
Cicero and the Fall of the Roman Republic, Steachan, Davidson.
Cataline Clodius and Mibeius, Beesly.
The Gracchi, Marius and Sulla, Beesly.
Harper's Dictionary of Classical Literature and Antiquities, Peck.
Smith, Dictionary of Greek and Roman Antiquities, 2 vols.
Smith, Dictionary of Greek and Roman Biography and Mythology, 3 vols.
Seven Roman Statesmen, Oman.
Constitutional and Political History of Rome, Taylor.
Sherrington, Integrative Action of the Nervous System.

We are interested in books of Early Oregon and the Northwest Country, send us your list.

Gimbel Brothers' Book Store, Philadelphia
Weedon, Bandanna Ballads.
Cary and Jones, Books and My Food.

Gittman's Book Shop, 1225 Main St., Columbia, S. C.
Chestnut, Diary From Dixie.
Apaches of Paris.
Harris: Circuit Rider's Wife.
Rives, The Castaway.
Weems, Life of Francis Marion.
Kenedy, Horse Shoe Robinson.
Ellett, Mrs., Women of Revolution.

Alfred F. Goldsmith, 42 Lexington Ave., New York
Whitman, Memoranda During the War.
Any books by or about Walt Whitman.
Cabel, Eagles Shadow.
Any books by Cabell.

BOOKS WANTED—Continued

Alfred F. Goldsmith—Continued

Lafcadio Hearn, Kokoro.
Any books by Lafcadio Hearn.
Darkness and Dawn, Allan England.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.
Adams, J. Q., Diary of, 12 v.
Augusta, Me., Hist. of North.
Bailey, Cyclopaedia of Agriculture.
Bible vs. Tradition.
Brooks, E., Son of Issacher.
Chopin, Kate, Night in Arcadie; Bayou Folk.
Danube, illus. by Parsons & Millet.
Darley, Cooper, Townsend ed. 1st eds. Wing & Wing; Two Admirals; Mercedes of Castile.
Diver, Desmond, V. C.
Esther, a novel.
Giles, Chinese lit., pub. by D. Appleton.
Horsemanship, Badminton Library.
Goethe, Herman and Dorothea, trans. by Frothingham, 1870.
Hale, R. W. Dreyfus story, Bost., 1899.
Himes, Joshua V., Life of.
Hingham, Mass., Hist. of, 4 vols.
Hopper, Edward, One Wife too Many, 1867.
Hutthinson, If Winter Comes, 1st ed.,
Judd, Margaret.
Kilroe, E. P. St. Tammany and Origin of Soc., 1913.
LeRossignol and Stewart, State Socialism in New Zealand.
Mather, Helen, Coming Through the Rye.
Melville, 1st eds., Moby Dick; Timoleon, 1891;
John Marr, (1888).
North Yarmouth, Me., Old Times In.
Sumner, Wm. G., Alex. Hamilton, N. Y. (1890?)
Thayer, Letters and Diary of John Hay, 3 vols., 1st ed.
Whaling, Anything on.
Whittier, Poems of Nature, illus. by Kingsley.
Genealogy, Lion Gardiner of Gardiner's Is.

Hall's Book Shop, 361 Boylston St., Boston 17, Mass.
Dodo's Daughter, E. F. Benson.

Hampshire Bookshop, Inc., 192 Main St., Northampton, Mass.
Nicholson, Siege of Seven Suitors.
Bohm-Bowerk, E. V., Karl Marx and the Close of his System, trans. A. N. Macdonald, Fisher-Unwin, 1898.
Whymper, Scrambles Amongst the Alps, Scribner.

Harlem Book Co., Inc., 47 W. 125th St., New York
Automobile Topics, June 12, 1920, any number.
History of Civilization, Julian Laughlin.

William Helburn, Inc., 4118 Madison Ave., New York
Classic Point of View, Kenyon Cox.
Isam and Brown, Books on Connecticut Houses.

F. H. Hitchcock, 370 Seventh Ave., New York
The World's Need, Eva Marshall Shoutz. The book was published by the Forget-me-not Publishing Company of South LaSalle Street, Chicago, Illinois. Apparently this concern is now out of business.

Hochschild, Kohn & Co., Inc. Howard and Lexington Sts., Baltimore, Md.
Every Man His Own Mechanic. Wesley.
Business Cycles, Wesley.
Nju, pub. by Knopf.

John Howell, 328 Post St., Union Square, San Francisco, California
Novels by Hawley Smart.
Book of Precious Stones: Julius Wodiska.
In Terms of Life: Prof. Thorburn.
Feasts of Autolykus, Pennell.
Things Seen in Holland, C. E. Roche.
France, Michelet, Good edition.
Journal of David Douglas.
Poor Richard's Almanac.
Lincoln, Passages from his Speeches and Letters, Century Co.
The Negro in the New World, Johnston.
Lives of the Saints, Alban Butler, 4 vols., Half Morocco.
Goethe, Humboldt, Lessing, In German.
Gibson's Mushrooms.

John Howell—Continued

Lives of the Popes, Ranke, In German.
A King of Babylon.
The Emperor (Hadrian), Georg Ebers, 2 vols.
Cleopatra, Ebers, 2 vols.
Serapis, Ebers.
The Bride of the Nile, Ebers.
The Chaldean Magician, Eckstein.
Nero, Eckstein, 2 vols.
Aphrodite, Eckstein.
Prusias, Eckstein.
Quintus Claudius, Eckstein.
Antoninus, George Taylor.
The Trumpeter, J. V. van Scheffel.
Felicitas: Felix Dahn.
The Scarlet Banner, Felix Dahn.
The Saltmaster of Luneburg, Julius Wolff.
The Robber Count, Julius Wolff.
The Wild Huntsman, Julius Wolff.
Richelieu, G. F. R. James.
The Princess of Cleves, Madame de la Fayette, 2 vols.
God Wills It, Davis.
For the White Christ, R. A. Bennet.
Clay and Fire, Crrippen.
St. Simon Memoirs.
Pepys' Diary, Complete edition.
Life of Queen Victoria, Strachey, 1st English edition.

The H. R. Hunting Co., Myrick Building Springfield, Mass.
Mother Goose's Nursery Rhymes, ill. Sir John Gilbert and others, pub. Williams Co., 1886.
Dickens, Magic Fishbone, ill. Walter Crane.

George W. Jacobs & Co., 1628 Chestnut St., Philadelphia
The Sympathetic Nerves Drawn From a Dissection Prepared by Byron Robinson, Chicago, 1894.

Kansas City Book Exchange, 715 Main St., Kansas City, Missouri
The Abandoned Farmer, Preston.
Farming, Terry.
We Discover New England, Hal.
The New Dominion.

Library State Normal School, Emporia, Kansas
Burton Holmes Travelogues, 1919 ed., 13 vols. only.
World Book.

The Kendrick-Bellamy Co., Sixteenth St. at Stout, Denver
Richard, Yea and Nay, Maurice Hewlett.
Precious Stones, Leopold Claremont.
Rough Rimes of a Padre.

Kieser's Book Store, 221 No. 16th St. Hotel Loyal Bldg., Omaha
P. G. Lowe, Five Years a Dragoon.

Kroch's International Bookstore, 22 North Michigan Boulevard, Chicago, Ill.
Monckton and Milnes, Life of Keats.
Ficke, Sonnets of a Portrait Painter.
Edna St. Vincent Millay, Fen Tys from Thistles 188 edition.
Ford, Literary Shop, 1895 edition.
Drake, Salvaging of a Derelict.
Noble, Grain Carriers.
Morley Roberts, Flying Cloud.
Cabell, Rivet in Grandfather's Neck, 1st edition.
Blunt, Esther and Love Sonnets of Porteus.
Royal Tyler, The Contrast.

A. Kunz, 4823 Snyder Ave., Brooklyn, N. Y.
Copy of booklet entitled Documents: Respecting the Controversy between the Grand Lodges of New York and Hamburg. Printed 1866. State price.

John Lane Company, 782-86 Sixth Ave., New York
Art and Artists of Connecticut, H. W. French.

Charles E. Lauriat Co., 386 Washington St., Opposite Franklin St., Boston, Mass.
Stowe Notes and Letters, E. M. Taber.

Lemcke & Buechner, 32 East 20th St., New York
Encyclopedia Britannica, 11th ed.

C. F. Liebeck, 859 E. 63rd St., Chicago, Ill.
Sabin's Dictionary, Americana, any parts.

BOOKS WANTED—Continued

**Long Island Book Exchange, 63 School St.,
Glen Cove, N. Y.**

Moby Lane, Lyons.

Surrey, Palmer.

The Grey Man, The Cherry Riband.

Crockett, Any.

Irving's Catechism, pub. 1822.

**Lord and Taylor Book Shop, Fifth Ave., 38th St.,
New York**

North American Birds' Eggs.
Up and Down, Benson.

Louisville Free Public Library, Louisville, Ky.

Chronicles of America, Yale Univ. Pr., 5 vols.

Goodrich, Wallace Organ in France, Boston Music Co.

Encyclopaedia Britannica, last ed., 29 vols., regular paper ed.

Lowman & Hanford Co., Seattle, Wash.

How to Draw a Straight Line; a Lecture on Linkages, Kempe.

Secret of the Circle and the Square, Willmor.

Mulback, leather bound, illus., complete set.

S. F. McLean, 248 S. Broadway, Los Angeles, Cal.

Sir. J. Franklin's Narratives of 1st and 2nd Expeditions to Arctic.

Arctic Search Expedition, Sir Jno. Richardson.

Narrative of David Douglas, pub. Wesley & Son, London, 1914.

In the Himalayas and Indian Plains, Gordon-Cumming.

Travels of Sam'l Hearne.

Nat'l Geog. Mag., Jan., 1909.

Same, Jan. to June, 1911.

Herand, Shakespeare His Inner Life, 1862.

DeBruce, Robert, Franciscense.

Withers, George, Hallelujah, 1858.

Wilkinson, J. J. G., The Human Body, 1851.

**Martin & Allardyce, Appleby Bldg., Asbury Park,
New Jersey**

Genealogies, History of New Hampshire, 4 vols.

Sets or odd vols. of the Lewis Historical Society.
Town Histories Containing Genealogies.

**The Medical Standard Book Co., 301 N. Charles St.,
Baltimore, Md.**

Richard Carvel, Churchill, any ed.

Mid-West Book Store, 1431 W. Madison St., Chicago
Catalogues of Old and Rare Books.

The Missouri Store Co., Columbia, Mo.

Parson's Principles of Advertising, pub. by Prang.

The S. Spencer Moore Co., Charleston, W. Va.
The Mask of Venus, Savage.

**The Morris Book Shop, Marshall Field Annex
Building, 24 North Wabash Ave., Chicago**

Court Life in France, Eliot.

Old at 40, Young at 60.

Pirates Own Book.

Marco Polo's Travels, old edition.

Americanization of Edward Bok, 1st ed.

Genevan Bible, 1569.

Black's Color Books, Holland, English Lakes.

Dickens, New National Edition, green cloth.

Beak House, Martin Chuzzlewit, Little Dorritt,
Old Curiosity Shop, Great Expectations, Edwin
Drood.

Bancrofts Pacific Coast, 39 vols.

**Noah Farnham Morrison, 314, 316 and 318 W. Jersey
St., Elizabeth, N. J.**

Ruddy, Howard S., Book Lovers.

Verse, Bowen-Merrill Co.

Indianapolis, 1899.

Newbegin's, San Francisco, California

Beasley, Tramp Through the Bret Hart Country.

Life of Caesar Frank, Vincent D'Indy, John Lane.

Davis, Influence of Wealth.

New Era Book Store, 939 Sixth St., San Diego, Cal.
Resources of Pacific Slope, J. Ross Brason, 1887.

New Era Book Store—Continued

California and Its Mission Churches, Bryan, J., 2 vols., 1904, San Francisco.

The Missions and Missionaries of California, Engelhardt, 1908.

Camp and Camino in Lower California, 1910, 320 N. Y.

Daniel H. Newhall, 154 Nassau St., New York

Abraham Africanus, Feeks, 1864, Pamphlet.

Beale, History 9th Va., Cavalry.

Brock, Richmond During the War.

Brown, English Politics in Va. History.

Callahan, Diplomatic History C. S. A.

Cutts, Constitutional and Party Questions.

Dixon, Man of the People.

Donaldson, Moqui Pueblo Indians.

Hotchkiss and Allan, Army of Northern Va.

Inglehardt, History of the Douglas Estate.

Kennedy, Texas, N. Y. 1844.

Lubbock, Six Decades in Texas.

Miller, Freeman C., Songs from the Southwest.

Richmond in By Gone Days.

Ropes, Story of the Civil War, 2 vols.

Seward, F. W., Reminiscences of a War Time Statesman.

Tarbell and Davis, Early Life of Lincoln.

Whittaker, Life of Gen. Custer.

Cash with order if quoted postpaid.

The Norman, Remington Co., Charles St. at Mulberry, Baltimore

Hazard, College Year, H. M.

Mencken, Little Bk. in C Major, Lane.

Conklin, Afternoons in April, H. M.

Fullerton, Gazetteer.

Chas. A. O'Connor, 21 Spruce St., New York

McGee, Memoirs of Chas. G. Duffy.

Any books, pamphlets, prints, etc. on old steam engines or railroads.

H. M. Klapp, Krider's Sporting Anecdotes.

Explorers in the New World before and after Columbus.

Books on War Medals, Decorations, etc.

Laing's book on Scottish Arms.

McWade, Uncrowned King.

Books on Boxing and Pugilism.

History of the Kemp and Kempe Family.

Old Military or Naval Lists (British).

History of Hampton N. H., 2 vols.

Mrs. Ewings books for children, Jackanapes, etc.

Anything on Greek Art or Architecture.

H. W. Beecher, Life Thoughts.

Rutty, Rise and Progress of the Quakers.

The Worthies of Devon.

**The Old Corner Book Store, Inc., 27 Bromfield St.,
Boston**

Brewer, Dictionary of Phrase and Fable.

Osborne's Book Store, Santa Barbara, Cal.

Mars, Lowell.

Morley's Mince Pie.

Parnassus on Wheels.

Shandygaff.

Haunted Book Shop.

First editions only.

E. H. Otting, Warren, Ohio

Wentz, Fairy Faith of Celtic Countries.

Jameson, Beauties of the Court of Chas. II., 2nd ed.
vol. 1, 1838.

Holinshed, Chronicles of England, etc.

Knights of the Golden Circle, Indianapolis.

Paul Pearlman, 1711 G St. N. W., Washington, D. C.
Bowne, Introduction to Psychological Theory.

**Pearlman's Book Shop, 933 G St. N. W., Washington,
D. C.**

Tarbell, History of Standard Oil Company.

Mulford, The Orphan.

Harris, Cora, Circuit Riders Widow.

Hagood, Our Brother In Black.

Mellick, Dairy Laboratory Guide.

Shepp's Giant Library.

Shepherd, Historical Atlas.

Miller, The Yoke, new.

Life, Letters Epicurean Philosophy Ninon de
Lenclos, Overton ed. and translation.

BOOKS WANTED—Continued

Chas. A. Penzel, Muncie, Ind.
Rhinegold, Valkirie, illus. by Rackham.

N. A. Chemister Co., 42 Broadway, New York
Satow Practice of Diplomacy.

Philadelphia Book Co., 17 S. 9th St., Philadelphia
Wilson, Making, Bunding and Care of Sails.

Pippen's Old Book Store, 605 N. Eutaw St., Baltimore, Md.
John Phinn, Workshop Companion, 2 parts, pub. by Industrial Press.

The C. T. Powner Co., 177 W. Madison St., Chicago
Archer, How to Write a Good Play.
Barnes, Ice Formation.
Beecher, Studies in Evolution, Scribner.
Chamier, Ben Brace, 1835.
Denney, Attonement and the Modern Mind, Doran.
Francis, Yeoman Fleetwood, Longmans.
Grant, Adventures of an Aide-de-Camp, Dutton.
Grant, Romance of War.
Hall, White Boy, Harper.
Hayes, British Social Politics, Ginn.
Horgan, Half Tone Processes, etc., Inland Printer.
Hendrick, Railway Control by Commissions, Putnam.
Hobhouse, Developments and Purpose, Macm.
Hyde, From Epicurus to Christ.
Innes, Schools of Painting, Putnam.
Jackson, Character Building, H. M. Co.
Lacey, Nature, Miracle and Sin, Longmans.
Mackail, Lectures on Greek Poetry, Longmans.
March, Thesaurus, 1911 or later.
Newcomb, Political Economy, Harper.
Pillsbury, Attention, Macm.
Rawson, Dictionary of Dyes, Lipp.
Shiel, Man Stealers, Lipp.
Sindall, Paper Technology, Lipp.
Smiles, Robert Dick, Harper.
Temple, Faith and Modern Thought, Macm.
McLaughlin and Hart, Cyclopedia of American Government.
Nature Lovers' Library, 6 vols.
World Book, 10 vols.
Moulton's Library of Literary Criticism, 8 vols., late ed.
Corley, Visit to Uncle Tom's Cabin, 1892.

Presbyterian Board of Publication and Sabbath School Work, Philadelphia
A Treatise on the Will, Jonathan Edwards.

Presbyterian Board of Publication and Sabbath School Work, 278 Post St., San Francisco
Building a Working Church, Black.

Princeton University Library, Princeton, N. J.
Melstith, Concise Hist. of Iceland, tr. by Palmeson.

Putnams, 2 W. 45th St., New York
Douglass, New England and New France.
Brebner, Princess Maritza.
Brebner, Light That Lures.
Tappan's University Education, 1851.
Dix, A Writer in Maderia.
Wallis, Songs and Rhymes for Little Ones.
Crown, American Lady Cookery Book.
Hurlburt, Pilots of the Republic.
Tyler, Literature of American Revolution.
Bruno Lessing, The Shnorer.

Bernard Quaritch, Ltd., 11 Grafton St., London, W. 1
Cournot, A., Researches into the Mathematical Principles of The Theory of the Wealth, Tr. Bacon, New York, 1897.
Cram, R. A., English Country Churches, Boston, 1898.
Mackenzie, W. L., 7th report of Committee of Grievances, Toronto, 1833.
Mearne, Samuel Mearne, by Cyril Davenport, 4to, Chicago, 1906.
Merrick, J. L., Life and Religion of Mohammed, 1858.
Norris, J. P., Portraits of Shakespeare, Philadelphia, 1885.
Nylstrom, Treatise of Parabolic Construction of Ships, Phil., 1863.
Philadelphia Academy of Natural Sciences, Proceedings, vols. 1-41, 1817-80.

Bernard Quaritch, Ltd.—Continued

Drake, Daniel, Diseases of the Interior Valley of North America, 2 vols., 1850 and 1854.
Droysen, Outline of the Principles of History, Trans. Andrews, 1893.
Dye, W. MacE., Moslem Egypt and Christian Abyssinis; or military service under the Khedive, (Map, 1 plate) New York, 1880.
Economic Geology, 1906-1920, (Lancaster, Pa.)
Ely, R. T., Problems of To-Day, N. Y., 1888.
Ferris, Great German Composers, New York, 1895.
Finck, Songs and Song Writers, New York, 1900.
Fitzgerald, Omar Khayyam, illustrated in Colour by Hanscom and Cumming, N. Y. 1912.
Franklin, Benjamin, Bi Centenary of, 34 portraits, Washington, 1906.
Frazer, P. E., Bibliotics, or the Study of Documents, Phila., 1901.
Rich, O., Bibliotheca Americana Nova. 2 vols., 1844-46.
Fielde, Notes on Ants. 1902-3, Gig. (Philadelphia).

The Queen City Book Co., 43 Court St., Buffalo, N. Y.
Ferns of North America, colored, ills.
Native Orchids.
Flowers of N. Y. S.
Birds of N. Y. S.
Science of Languages, Max Müller.
Troyi Schleiman, original ed.
Bailey's Horticulture.

Raymer's Old Book Store, Seattle, Wash.
Crucifixion by an Eye Witness.
Photographing the Invisible, Coates.

Fleming H. Revell Co., 17 N. Wabash Ave., Chicago
Hugh Beaver, Speer.

Paul R. Reynolds, 70 5th Ave., New York
The Nameless Thing, Melville Davisson Post.

E. R. Robinson, 410 River St., Troy, N. Y.
Gilbert, Sir J., Panama Patchwork.
Aristotle's Complete Works, Bohn ed.
Kellog, S. H., The Jews, or Prediction and Fulfillment.
Irish Families and Map of Ancient Ireland.
Frankel and Hutter, Treatise on Mfg. of Starch, Glucose, Starch-Sugar, and Dextrine.
Gibbons, Decline and Fall of Roman Empire, (good set).
Hanna, C. A., Scotch-Irish.
Thurston, History of Steam Engine.
Rourke, History of the Popes.
Eaton, Surveying and Land Practice, 1830.

St. Louis Public Library, Olive, 13th and 14th Sts., St. Louis, Mo.
Addison, J. T., Story of the first gas regiment, Houghton.

Savannah's Book Shop, Savannah, Ga.
The Victim, Thos. Dickson.
Chinese Lyrics, Pai La Shun.
The Karmica Memomsa, A. Berriedale Vecth.
The Great Work by T. K.
Peter Pan, original ed., illustrated by Rockham.
The True Story of Andersonville.
The Way of All Flesh, Samuel Butler Modern B. L. Ed., 2 copies.
The History of Civilization, 3 vols., Buckle.

Schaefer & Koradi, 407 Callowhill St., Philadelphia
McLeod, Earthly Discord.
McLeod, Heavenly Harmonies.
Sheatsley, The Holy Service.

Schenectady Public Library, Union St. and Seward Place, Schenectady, N. Y.
Fradersdorff, English-Greek Lexicon.
Yonge, English-Greek Lexicon.
Liddell & Scott, Greek Lexicon.
Lyddecker, Natural History.
Melville, Redburn.
Melville, Pierre.

Schulte's Book Store, 80 4th Ave., New York
Life of Bishop Tuttle in 2 volumes.
Anything by Dr. Luke Booker.
Bacon's Secret Disclosed by Granville C. Cunningham.
Bacon's Latin Poems translated by E. K. Rand.

BOOKS WANTED—Continued

Scientific American Publishing Co., 233 Broadway,
New York

White, The Unwilling Vestal.

Scrantom, Wetmore & Co., Rochester, N. Y.

Alexander Robertson, The Papal Conquest.

Wilson, Quebec the Laurentian Province.

Masefield, J. M. Synge.

Chas. Scribner's Sons, 5th Ave. at 48th St., New York

Audoux, Marie Claire, ed. in English.

Bailiff of Tewksbury, McClurg.

Balfour, G., Life R. L. Stevenson, 2 vols.

Budge, Dwellers on the Nile.

Cabell, Cream of the Jest, first ed. only.

Caffin, C. H., Guide to Pictures for Beginners and

Students, Doubleday.

Cook, Observations on Fox-Hunting, reprint, cloth.

Davis, In Another Moment, Bobbs.

Davis, Nothing a Year, Harper.

De Forest, A Walloon Family, 2 vols., Houghton.

Doyle, C., The Poison Belt.

Erman, Life in Ancient Egypt, Macmillan.

Fitch, Comfort Found in Good Old Books, Elder.

Fitzpatrick, Life of Mrs. Fitzpatrick.

Freeman, Life on the Uplands.

Futrelle, Secretary of Frivolous Affairs, Bobbs.

Geology of Big Horn Mountain, U. S. Govt. Report.

Gilbert, Bab Ballads, 3rd volume only.

God and Human Thought.

Goethe, Love Letters from Sorrows of Werther.

Hewlett, Little Novels of Italy.

Kitson, Captain Cook, Dutton.

Lang, Basedow.

Loudon, J. C., Encyclopaedia of Gardening, London,

1835.

Millard, Days on the Nepigon.

Norris, A Man's Woman.

Norris, Cliff Dwellers.

Norris, McTeague.

Norris, The Pit.

Norris, Octopus.

Norris, Vandover and the Brute.

Somers, P., Pages from A Country Diary, Long-

mans, 1904.

Stories of the South, volume containing "How the

Derby Was Won."

Train, Stories of Crime.

Whyte-Melville, Riding Recollections.

The Zeebrugge Affair.

Curtis, From an Easy Chair, first series only, Harper.

Deicer, Traveler at Forty.

Gostling, Auvergne and Its People, Macmillan.

Huc, Travels in Tartary, Tibet and China, Open

Court.

Jeckyll, Lilies for English Gardens.

Old Maid's Corner.

Scrap Book Magazine, 2 vols.

Williams, The Ghosts of Hercules.

Brantley, W. F., Principles of Law of Personal

Property, San Francisco, 1891.

Butler, Fairhaven.

Butler, Life and Habite.

Cathay, Ruins of Desert Cathay, illus. ed., 2 vols.,

Mac.

East of Sun and West of Moon, illus. K. Nielson.

Hall, Truth About Camilla, Century.

Hamerton, Etching and Etchers, 3rd ed. only.

Marcosson, Adventures in Interviewing.

St. Nicholas, August 1886.

White Pine, Architectural Monographs, vol. 1 and 2

complete, Pub. White Pipe Bureau.

Charles Sessler, 1314 Walnut St., Philadelphia

Salt Water Ballads, Masefield first.

Amenities of Bookcollecting, Newton first.

Way of All Flesh.

Hobart J. Shanley & Co., Inc., 5 Church St., Burling-

ton, Va.

Intra Muros, pringer, formerly pub. by Caspar.

Books on Colonial subjects, please give title and

price.

The Sherwood Co., 24 Beekman St., New York

Powell, House on Hudson.

Crane, Four Minute Essays.

F. Hopkinson Smith, Kenedy Square.

Cyclopaedia of Temperance and Prohibition.

The Sherwood Co.—Continued

Benson, Dodo.

The Dope Doctor.

E. L. Shettles, 1240 Allston St., Houston, Tex.

Life of S. S. Prentiss, set or vol. 2.

Marshall's History of Kentucky, vol. 2.

Texas Books.

Confederate Imprints.

S. D. Siler, 930 Canal St., New Orleans

London, John Barleycorn.

Smith & Butterfield Co., Evansville, Ind.

Students Reference Work, 2 vols., C. P. Beech & Co.

Smith & Lamar, Agts., 1308 Commerce St., Dallas,
Texas

Ex-Governor Bob Taylor's Lectures.

Smith & Lamar, Agents, 900 E. Broad St., Richmond,
Virginia

Around the World with the Great Voyagers.

Henry Sotheran & Co., 140, Strand, London, W.C. 2.

American Philosophical Soc., set.

Carnegie Inst. Publications, set or odd vols.

Florist (American) Chicago, set.

Florist Review, Chicago, set.

Horticulture, Boston, set.

Exper. Zoology (Journal of), set.

Journal of Geology (Chicago), set.

Science, set.

Soc. of Exper. Biology and Medicine Proc., set.

Carnegie Inst. Washington Year Book, set.

Amer. Academy of Arts and Science Proceedings,

set.

Watts de Peyster, J., Mary Queen of Scots, 1882.

Watts de Peyster, Vindication of J. Hepburn, 1882.

Watts de Peyster, Enquiry into Career of Mary,

Queen of Scots, 1883.

Washburn Observatory Publications, vols. 6 and 10.

Spurrell, H., Trans. of Old Testament, 1885.

Young, R., Holy Bible, literally and idiomatically

trans. (give date).

P. Stammer, 61 4th Avenue, New York

Young's Fractional Distillation.

Shufeldt, Studies of the Human Form.

Stanford University Library, Stanford University,
Calif.

Reye, Geometry of position, tr. Holgate.

Morin, Fundamental ideas of mechanics.

James, Henry, Social significance of our institutions,

1861.

G. E. Stechert & Co., 151 W. 25th St., New York

Bain, More recent cyan. pract., Mining & S. Pr.

Brisbin, Trees, Harper.

Cabell, From the Hidden Way, McBride.

Chester, Determinative Bacteriology, Mac.

Compton, Lumber Industry, Am. Luberman.

Dame & B., Trees of N. E., Ginn.

Davey, Tree Doctor, Saalfeld.

Defebaugh, Lumber Industry, Chicago.

Eaton, Barndoods and Byways, Small.

Fernow, History of Forestry.

Forbes, History of California.

Francke, Glimpses Mod. German Culture, Dodd.

Graves, Forest Mensuration, Wiley.

Kimball, Corresp. Colon. Gov. R. I., vol. 2.

Knowlton, Birds of World, Holt.

Mosso, Palaces of Crete, Putnam.

Onderdonk, Hist. Amer. Verse, McClurg.

Rideal, Sewage, Wiley.

Robbins, Both Sides of the Veil, Sherman, F.

Sargent, Forest flora Japan, H. M.

Schenck, Books on Forestry.

Von Bernewitz, Cyanide Practice, Mining & S. Pr.

Waring, Farmer's Vacation and Ele. Agriculture.

Waters, Ferns, Holt.

Witkowski, German Drama, Holt.

E. Steiger & Co., 49 Murray St., New York [Cash]

Hughes, Questions and Answers on Trosthetic

Dentistry and Metallurgy.

Grand Dictionnaire Larousse.

Konrad Krez, Wisconsin, Gedichte.

BOOKS WANTED—Continued

W. K. Stewart Co., 44 E. Washington St., Indianapolis, Ind.

Tisso t-Life of Christ (Latin and English).
Lockwood, Geo. B., New Harmony Movement.
Biddle, Horace, Elements of Knowledge.
Goethe's Thoughts.
John La Farge, Consideration on Painting.
Pattison, J., Manufacture and Properties of Aluminium.
Wallace, A. Russell, Miracles and Modern Spiritualism.
Savage, Dr. Minat-Physics, facts and Theories.
Heberman, Business Life in Ancient Rome.
Loves of Pelleas and Etarre, Zona Gale, (Macmillan ed.)
Johnson, Gen. Joseph E., Narratives.

W. K. Stewart Co., Louisville, Ky.

American Home Music Album, Weir, list \$5.00.
Campbell's Poems.

Harry Stone, 137 4th Ave., New York

Dreiser, Hoosier Holiday.
Sister Carrie, first ed.
Three Black Pennies, first ed.
Herman Melville, first editions.
Chatterton, Fore and Aft.
Cruikshank, Rowlandson and other large color plates of the period.

Strawbridge & Clothier, Market, 8th and Filbert Sts., Philadelphia

The Consul, Richard Harding Davis.
Hearts Country, Varse.
A. B. C. of Options and Arbitrage, Nelson.
Science from an Easy Chair, Holt.

Emil H. Stück, 312 Washington Ave., Scranton, Pa.
Encyclopaedia Britannica, Cambridge edition.
Darby O'Gill and Good People, Templeton.

Students Book Shop, 30 Canal St., New York

School books of all kinds wanted. Send us your list.

The Talmud Society, 8 Beacon St., Boston

Hebraica, Judaica, books on The Talmud, Zionism, etc. Report everything of Jewish interest. Give full bibliographic description.

Lewis Thompson, 29 Broadway, New York

Ebrietatis Encomium, N. Y., 1910.
Americana Ebrietatis, N. Y., 1917.
De lafield, Biography of Francis and Morgan Lewis.
English Notes, Boston Daily Mail Office, 1842.

H. H. Timby, Ashtabula, Ohio

Waite, History of the Christian Religion.
Murray, Deacon Tubbs and Larsen Whitney's Xmas.
Madam Koland, by Tarball.
Ethics of Marriage, Post.
Bacon's Promus, Mrs. Potts.
Kamp's 12 Physical Exercises.

University of California Library, Berkeley, Cal.

Clark, Philosophy of Wealth.
Walker, Wages Question.

University of Illinois Library, Urbana, Ill.

Bedier, Romance of Tristan and Iseult, tr. by Belloc.
Cook, M. E., Methods of Teaching Novels.
Duyckinck, G. L., Life of Jeremy Taylor, bp. of Down, Connor and Dromore.
Jackson, Holbrook, The 1890's.
Deutsche Pionier, Cincinnati, erinnerungen aus dem Pionier-Leben der Deutschen in Amerika, vol. 19, 1888.

A. F. Von Blon, 413 Franklin Ave., Waco, Texas

Grover. Plate of Toast, 2 copies.
Walsh, Moral Damage of War.
Roemer, Texas Mit besonderer Rucksicht, etc., Bonn, 1849; Die Kreidebildungen von Texas, etc. Bonn, 1852; Über eine durch die Häufigkeit Hippuritemartiger Chamiden, etc., von Texas, Berlin, 1888; Macrafter, etc., von Texas, 1887; Graptocarcinus texanus ein Brachyere aus der oberen Kreide von Texas, 1887.
Schluster, Über Inoceramus und Cephalopoden der Texanischen Kreida, Bonn, 1887.

A. C. Vroman, 329 E. Colorado St., Pasadena, Calif.
Sketches and Scraps, Laura Richards.
Soldiers Children, J. H. Ewing.

Walden Book Shop, 307 Plymouth Ct., Chicago, Ills.
Bargain Theory of Wages, Davidson, Putnam.
Sardonics, Harris Merton Lyon.

John Wanamaker, New York

Dictionary Called English Self Taught for Norwegians.
Puss Cat, Men or Stories for My Children, Maxwell, Hugesen.
Rimmlo, Around London with Dickens.
Pemberton, Dickens, London.

E. H. Wells & Co., 41-A E. 47th St., New York

On the Heights of the Himalayas, Van Der Naillen.
Spanish People, Martin Hume.

The Westminster Press, 125 N. Wabash Ave., Chicago
Sermons in Brief, by a London Clergyman, 2nd series.
Davidson, Christian Ethics, 4 copies.

Whitlock's Book Store, Inc., 219 Elm St., New Haven, Conn.

Trevelyan, George, 3rd green cloth.
Trevelyan, Charles Fox, green cloth.
Trevelyan, American Revolution, 4 vols., 1904, green cloth, 2nd edition.
Converse, Garments of Praise.
Stevenson, Home Book of Verse.
Newsholme, Vital Statistics.
Eversly, Turkish Empire.
Molesworth, History of Eng.
Walpole, Hist. England Since the Great War.
McCarthy, Hist. Our Own Times.
Martineau, Hist. England.

Williams Bookstores Co., Under the Old South Meeting House, Boston

Andrews, Roy, Whaling with Gun and Camera.
Account of the Middlesex Canal.
Byerly, Integral Calculus, Ginn.
Britton and Shaeffer, North American Birds, Holt, 1908.
Bentley, Science of Accounts.
Buckley, Wit and Wisdom of Jesus.
Charles, Little Books for Children, 18mo., Phil., 1819, complete set or Tipoo, My Poney, Gratitude, My Brother.

Crawford, Community Drama and Pageantry.
Candy Making, Butterick Pub. Co.
Corky, Alexander, For Conscience Sake.
The Cabala in English, complete.
Carpenter, W. B., Microscope and Its Revelations, Blakiston.

Dealings in the Lives of Court Jesters, anything.
Diver, Maud, Candles in the Wind.
Daudet, complete set in French.
Deweese, Molly Maguires, Lippincott.
Dowd, Life of Zebulon B. Vance, Charlotte, 1897.
England, G. A., Darkness and Dawn, Small Maynard.
Early Books for Children with Engravings.
Elliott, Expectation Corner.
Farm Knowledge, 6 vols.
Harley, In the Glow of the Camp Fires.
Higgins, Godfrey, Anacalapsis.
Hennessey, Roofing Timbers.
Jordan Valley and Petra, 2 vols., Putnam.
Jewish Encyclopedia, any binding.
Life of Deborah Sampson, 1866.
Lecky, Leaders of Public Opinion in Ireland.
Muren, Prostate Gland Hypertrophy, Phil., 1908.
Mann, Hermann, Female Review, 1797.
McClure & Parish, Memoirs of Wheelock.
Melville, Clarel.

Marmar's Tonga, Dictated to Dr. Martin.
Measure of History, A Standard Scale of Chronology.
New England Business Directory and Gazateer.
New York or Chicago City Directory, 1919 and 1920.
Patterson, Small Boat Building.
Pinkerton, Molly Maguires.
Richards, J. R. Aluminium.
Railway Shope Up-to-date, D. Van Nostrand.
Railway Report for 1890, bound.
Sprague Family in America, Hingham Branch.
Slocum, Canoe and Boat Building.
Shermerhorn on Torts.
Sargent, Manual of Trees of North America, H. & M.
Spectator, 8 vols., earliest edition.
Shepherd, Thomas, Works, 3 vols., Pilgrim Press.

BOOKS WANTED—Continued**Williams Bookstores—Continued**

Ticknor, Edward, Lift Luck on Southern Roads.
 Thayer, Life of Cavour, 2 vols.
 Violin Making in English or German Language.
 Von Himmel, The Discovered Country, 1889.
 Van Loan, Inside the Ropes.
 Weems, Life of Benjamin Franklin, Phil., 1884.
 Wells, Diary of the Civil War.
 White, Names and Their Origin.
 Wormley, Translation of Dumas' Speronora, Little, Brown.
 Young, Fractional Distillation.
 Richards, Aluminium.
 Erasmus, Praise of Folly.
 Erasmus, Elzevir and Plantin Editions.
 Ainsworths' Works.
 Thomas Hardys' Works, Mac.
 Washington Irving's Works, 26 vols.
 Beaumont and Fletcher Works, edited by Dice, 11 vols.
J. I. Williams Book Co., 24 Pearl St., Worcester, Mass.

Nasby's Letters.
 Mr. Plunkett of Tammy Hall, or Honest Graft, Landing.
 Gems for the Fireside, An Old Collection of Poetry.

BOOKS FOR SALE

Amos E. Jewett, Rowley, Mass.
 Old Numbers Essex Antiquarian.
Caroline D. Johnston, 2006 Young Ave., Memphis, Tenn.
 Alexander Hamilton Institute, Modern Business, 24 vols., latest edition, as new, make offer.

Newton Free Library, Newton, Mass.

Make offer for the following:
 Harper's Weekly, vols. 14-23; Annales du Musee, 1-21; Hooker's Icones Plantarum, 1-7, 11-23; Paxton's Botany, 16 v.; American Review, 10-12; Society for Psychical Research, 1-17; Bibliotheca Sacra, 1-64; Christian Examiner, 1-86; New World, 1-9; Presbyterian Quarterly, 1-6; Biblical Repository, 1-43; Nationalist, 1-3; Subjects of the Day, 1; Merchant's Magazine, 1-57; Lend a Hand, 1-18; Green Bag, 1-26; Rhodora, 2-17; Land of Sunshine, 5-15; Pocket Magazine, 2-6; Tales of the Day, 1-3.

BOOK-TRADE OPPORTUNITIES*(Twenty Cents a Line)***POSITIONS OPEN**

WANTED—Young Man to carry well known line Gift Books in East; also in Southwest State. Experience first letter. T. Y., care of the Publishers' Weekly.

CAPABLE REPRESENTATIVE wanted to handle a line of Scientific, Technical, Financial and Business Books for old, established concern. State references and experience, etc. "Technical," care of the Publishers' Weekly.

WANTED—A man with experience in editorial work, manuscript styling, proof reading, engraving and book manufacture for technical book publisher. Give age, details of experience and salary expected. I. M. care P. W.

POSITIONS WANTED

WOMAN editor having had nearly three years of editorial, advertising, and business management of fine country weekly, 36th year, doing two-thirds business in city of 100,000, wishes business connection. Best references. Address M. D.

A BINDER

for the

Publishers' Weekly

We have for sale an excellent file for the Publishers' Weekly, the style known as the Big Ben Binder. It holds twenty-six issues, (the numbers of a complete volume) with the title "Publishers' Weekly" in gold on front cover and backbone.

*May we send you one?***Price, \$1.25**

The Publishers' Weekly
 62 West 45th Street, New York

POSITIONS WANTED—Continued

PACIFIC COAST—Traveler having intimate acquaintance with Coast Book Trade for 20 years, would like to represent one good line, exclusively. Address, N. P., care Publishers' Weekly.

SPECIAL NOTICES

EDITORIAL REVISION and research minimize "author's corrections." For service, tel. De Bekker, Col. 2723 before 10 a. m.

The regular annual meeting of the stockholders of the R. R. BOWKER CO. will be held at the office of the corporation, 62 West 45th Street, New York, on Thursday, January 12th at 12 o'clock, M.
J. A. HOLDEN, Secretary.

REMAINDERS

OFFER US your remainders and plates. We are especially interested in publications on art and dancing. International Remainder Company, 8 Beacon St., Boston, Mass.

WE ARE IN THE MARKET for Remainders. Printers, Booksellers and Publishers would do well to offer us their over-stocks of literary merchandise which they desire to turn into cash. No quantity too large to handle. Immediate decisions. Williams Bookstores Co., Under the Old South Meeting House, Boston, Mass.

THE Syndicate Trading Company buys entire remainders, large and small of editions of saleable books. Sample may be submitted at any time of the year. Syndicate Trading Co., Book Department, 2 Walker St., New York. Telephone—Canal 1080.

FINE exclusive line of jobs, remainders and standard sets. Always something new and interesting to show. Catalogue on request. Bigelow, Brown & Co., Inc., 286 Fifth Ave., New York.

WE BUY entire remainders large and small. Let us hear from you. Henry Bee Company, formerly Schwab and Bee, 32 Union Square, New York City.

Otto Sauer Method

French German Spanish Italian

With Key \$1.50 Without Key \$1.25

Generous Discounts to the trade

Wycil & Company, New York

Librarians

Have your new publications bound before they go on the shelves, and have your old books rebound in such a way that they will never have to be rebound again at the

NATIONAL LIBRARY BINDERY COMPANY

728 Myrick Bldg.,
Springfield, Mass.

24 Noble Court
Cleveland, Ohio

WE are looking for a retail book salesman, or saleswoman. The one we want is not merely a book clerk, but has a real understanding of the needs of the average book buyer, can distinguish the good prospect from the ordinary one—in short, has real selling ability. He or she knows how to develop a stagnant retail business into a growing one by careful personal attention to customers' requirements. The person we want has the ability to cultivate a book buying clientele by correspondence.

If you would like the opportunity to develop a retail book business, in New York, for a well known house, having large stocks of the books of all publishers, with assurance of a reasonable share in the results of your efforts, please write in detail regarding your experience, and we will make an appointment for an early interview.

All replies will be held strictly confidential.

Address BOOK HOUSE
c/o P. W.

P. S. You might be the means of procuring some competent person a good job, by calling their attention to this advertisement, if you are not yourself interested.

*A General View of American
Government in Brief Compass*

American Citizens and their Government

BY KENNETH COLEGROVE

Associate Professor of Political Science, Northwestern University

C The needs and interests of the average American citizen and voter have been kept in mind in the preparation of this invaluable textbook in citizenship, which presents a broad survey of the vital factors in our National, State, City and Town government.

Price, net, \$1.75; by mail, \$1.85

At the Better Bookshops

THE ABINGDON PRESS

(Founded 1789)

New York
Pittsburgh

Cincinnati
Kansas City

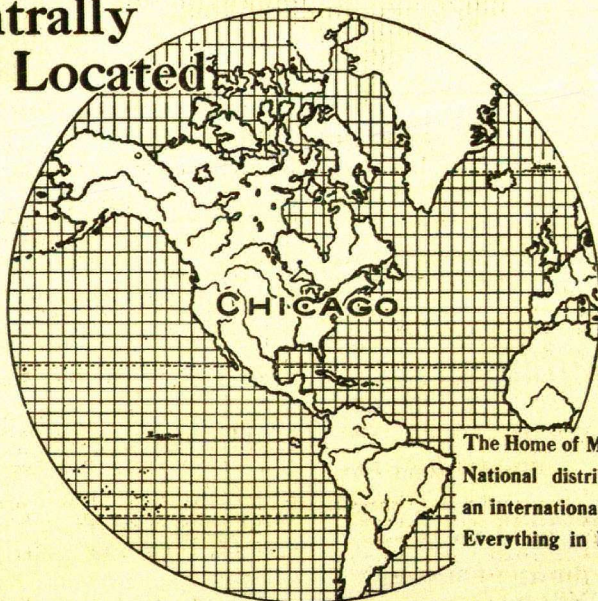
Chicago
San Francisco

Boston
Portland, Ore.

Detroit

Order from the nearest Address

Centrally Located



The Home of McCLURG'S:
National distributors with
an international reputation.
Everything in Books.

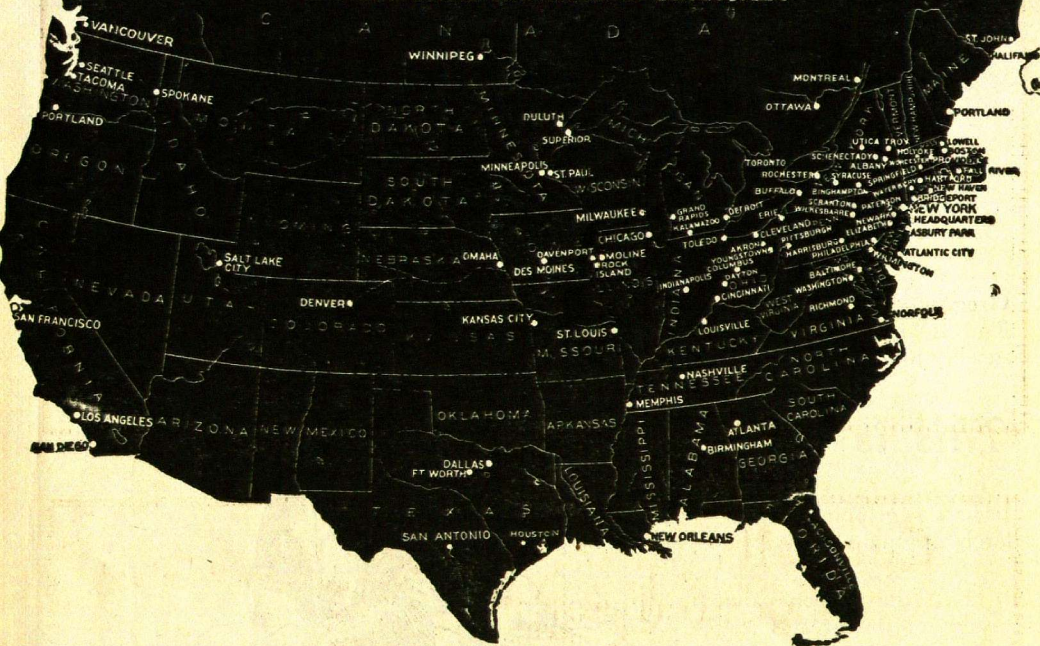
THE AMERICAN NEWS COMPANY Inc.

The Largest Wholesale Distributors in the World

BOOKS OF EVERY DESCRIPTION**Distributing From Every Principal City in the United States
FICTION, JUVENILES, GIFT BOOKS, GENERAL LITERATURE**

Exclusive Distributing Trade Agents for the Largest and Best Line of

Paper Covered Books Ever Published

A MONTHLY JOURNAL OF TRADE INFORMATION MAILED FREE**THE AMERICAN NEWS COMPANY, INC.** 9-11-13-15 Park Place
NEW YORK CITY**GEOGRAPHICAL LOCATION OF BRANCHES****Distributing Points**

PORTLAND, ME. (The Eastern News Company.)
BOSTON, MASS. (The New England News Company.)

PROVIDENCE, R. I. (The Rhode Island News Company.)

SPRINGFIELD, MASS. (The Springfield News Company.)

TROY, N. Y. (The Northern News Company.)

ALBANY, N. Y. (The Albany News Company.)

SYRACUSE, N. Y. (The Syracuse News Company.)

ROCHESTER, N. Y. (The Rochester News Company.)

BUFFALO, N. Y. (The Buffalo News Company.)

PHILADELPHIA, PA. (The Central News Company.)

BALTIMORE, MD. (The Baltimore News Company.)

WASHINGTON, D. C. (The Washington News Company.)

PITTSBURGH, PA. (The Pittsburgh News Company.)

CLEVELAND, O. (The Cleveland News Company.)

DETROIT, MICH. (The Detroit News Company.)

CINCINNATI, O. (The Cincinnati News Company.)

ATLANTA, GA. (The Georgia News Company.)

JACKSONVILLE, FLA. (The Southern News Company.)

INDIANAPOLIS, IND. (The Indiana News Company.)

CHICAGO, ILL. (The Western News Company.)

ST. PAUL, MINN. (The Minnesota News Company.)

MINNEAPOLIS, MINN. (The Minneapolis News Company.)

ST. LOUIS, MO. (The St. Louis News Company, Inc.)

NEW ORLEANS, LA. (The New Orleans News Company.)

DALLAS, TEX. (The Texas News Company.)

HOUSTON, TEX. (The Houston News Company.)

KANSAS CITY, MO. (The South West News Company.)

OMAHA, NEB. (The Omaha News Company.)

DENVER, COLO. (The Colorado News Company.)

SPOKANE, WASH. (The Spokane News Company.)

SEATTLE, WASH. (The Puget Sound News Company.)

PORTLAND, ORE. (The Oregon News Company.)

SAN FRANCISCO, CAL. (The San Francisco News Company.)

LOS ANGELES, CAL. (The Los Angeles News Company.)

The American News Company Inc. and Branches**ORGANIZED TO SERVE THE TRADE ONLY****Save Time and Expense by Ordering from the Nearest Point of Distribution to You**

PUBLISHED JANUARY 24

Jackson Gregory's new book

is going to go way beyond any
of his previous successes

THE EVERLASTING WHISPER

A TALE OF THE CALIFORNIA SIERRAS
IN THE PRESENT DAY

Gregory, the author of JUDITH OF BLUE LAKE RANCH and MAN TO MAN, has been building steadily for a big success.

This is it!

It has a gripping, absolutely original plot.

It has the sweep and beauty of the great California wilderness—the breath of nature stirs its pages.

And it has a title which—you'll have to admit it—takes hold on the imagination.

Order Now

Published Jan. 24

\$1.75



CHARLES SCRIBNER'S SONS



FIFTH AVENUE, NEW YORK